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ISA95 : La norme, la réalité, le futur

MES et B2M*,

Gestion des activités sur le plancher de l'usine

Intégration Production / Planification

Séminaire Psynapses

Paris 1er décembre 2004

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Agenda

Vue d'ensemble de la norme ISA95

parties 1, 2 et 3

XML + B2M = B2MML

Les développements en cours, futurs et complémentaires

Discussion

La position des acteurs du marché

Pour quelles industries ?

Pour quelles tailles d'entreprise ?

Pour quels systèmes ?

Pourquoi un tel succès ?

Les risques d'un engagement ISA95



Qu'est-ce que l'ISA ?



ISA–The Instrumentation, Systems,
and Automation Society

The Instrumentation, Systems and Automation Society

Autrefois « The Instrumentation Society of America »

Association professionnelle fondée en 1945

38 000 membres

14 districts

110 pays

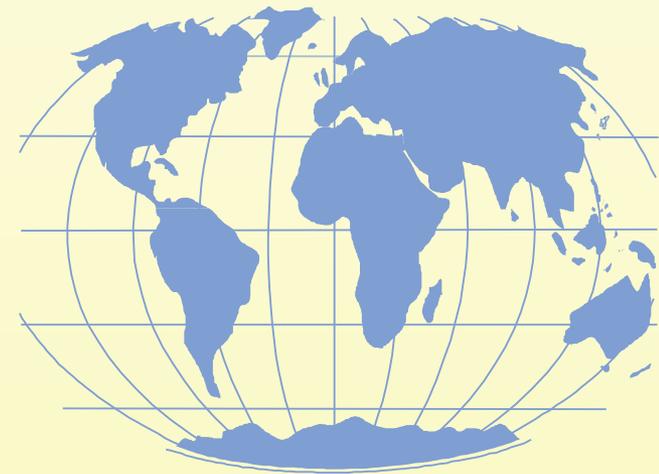
300 sections

20 divisions techniques

Couvre

Instrumentation et Automation

Dans toutes les industries



www.isa.org

www.isaeur.org

www.isa-france.org



Réseau professionnel

Sections locales régulières et étudiants

Division techniques Industries / Technologies

Information technique

Conférences

Sites WEB

Livres, Magazines

Lettres d'information

Répertoire de l'instrumentation

**ISA95 parmi > 100
normes**

Normes et Guides

Formation

Expositions : ISA Show



Présentateur

Expérience

Process control, Integration Production/ERP, Ordonnancement, MES, LIMS, historians.

Industries : Papier, bois, textile, métallurgie, chimie, pharmacie, agro-alimentaire, électronique...

Conseil auprès des utilisateurs finaux, fournisseurs de solutions, integrateurs and universitaires

Veille technologique, associations professionnelles

Membre du comité ISA SP88 Batch Control Systems

Member du comité ISA SP95 Enterprise-Control System Integration,

Vice président ISA District 12 - EMEA 2003-2004

Président ISA France 2000-2001,

Membre de l'APICS,

Chairman du WG World Batch Forum, "Flow Analysis"

Fondateur Forum Batch Francophone





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1ère partie

Vue d'ensemble de la norme

ISA95 : La norme, la réalité, le futur

Fondements de la presentation

La présentation qui suit est dérivée des cours ISA basés sur des contributions des membres du comité SP95, et plus particulièrement

Dennis Brandl, Dave Emerson, Keith Unger, Jean Vieille,
...

Pour une information complète, voir les cours ISA IC55C, ISA 60C, IC55 et IC61

Délivrés en France par Psynapses <http://www.psynapses.net>

Cette présentation est en Anglais

Les diapositives seulement...

Toutes nos excuses !



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What is ISA 95?

A US and International standard “Enterprise - Control System Integration”

ISA SP95 committee develops the standards

US standard	INTL Standard	Sub Title
ANSI/ISA95.00.01: 2000	IEC/ISO 62264-1: 2003	Part 1: Models and Terminology”
ANSI/ISA95.00.02: 2001	IEC/ISO 62264-2: 2004	Part 2: Data Structures and Attributes”
ISA draft 95.00.03: D19 10/2004		Part 3: Activity Models of Manufacturing Operations Management
ISA draft 95.00.04: D2 10/2004		Part 4: Object Models and Attributes of Manufacturing Operations Management
ISA draft 95.00.05: D2 10/2004		Part 5: Business to Manufacturing Transactions



SP95 Committee Voting Members

Users

Schering-Plough
Dow Corning

Lyondell Equistar
DuPont

Vendors

Siemens
ABB
Honeywell

Wonderware-Invensys
Rockwell
Yokogawa

Emerson
Aspen Tech
GE Fanuc

General

Fluor Enterprise
Purdue University

Accenture
Lund University

ProsCon Ltd

Consultants

William H. Bosler, Gary Rathwell, David Kravitt, Jean Vieille, Dennis Brandl, Baha Korkmaz, Chris Monchinski



Other Involved Groups

NAMUR

European Batch Forum

MESA

PDXI - Process Data Exchange Institute

Purdue University

OMG - Object Management Group

OAG - Open Applications Group

MIMOSA

IEC/ISO JWG15 (ISO/IEC62264)



Why Did We Start ISA95 ?

A sharp increase in the needs of B2M integration

Integration of logistics systems to manufacturing is hard to do

Different systems, cultures, terminology,...

Effective operations of manufacturing is hard to do

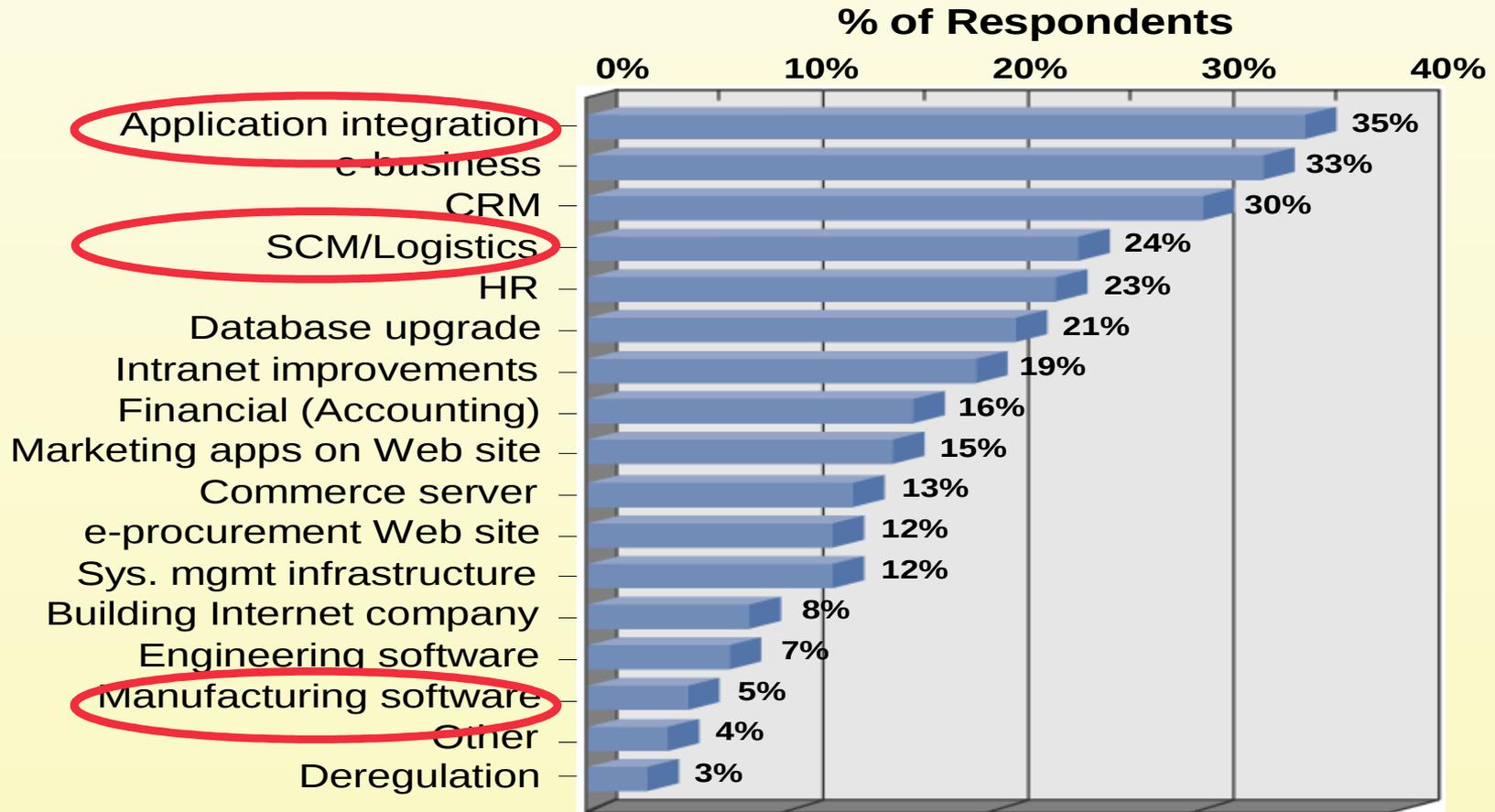
MES solutions are too related to processing methods and too industry specific

Many benefits expected from standardization and documentation of “best practices”



Integration is HOT!

Customers' top strategic software platform project over the next year



Source: Morgan Stanley CIO Survey, May 2001
Note: Multiple responses permitted



How Does ISA95 Help?

Separate the business processes from the manufacturing processes

Allow changes in production processes without requiring unnecessary changes scheduling and logistics processes

Provide a clear demarcation of responsibilities and functions

Provide a clear description of exchanged information



Purpose of the ISA95 Standard

Improved integration of manufacturing through communication by defining:

A common terminology

A consistent set of models

Emphasize good practices for integration of control systems with other enterprise systems



Benefits of ISA95 Standard

Reduce cost and difficulty of integration of business logistics systems with manufacturing systems

Expected benefits

Better planning and scheduling through better information

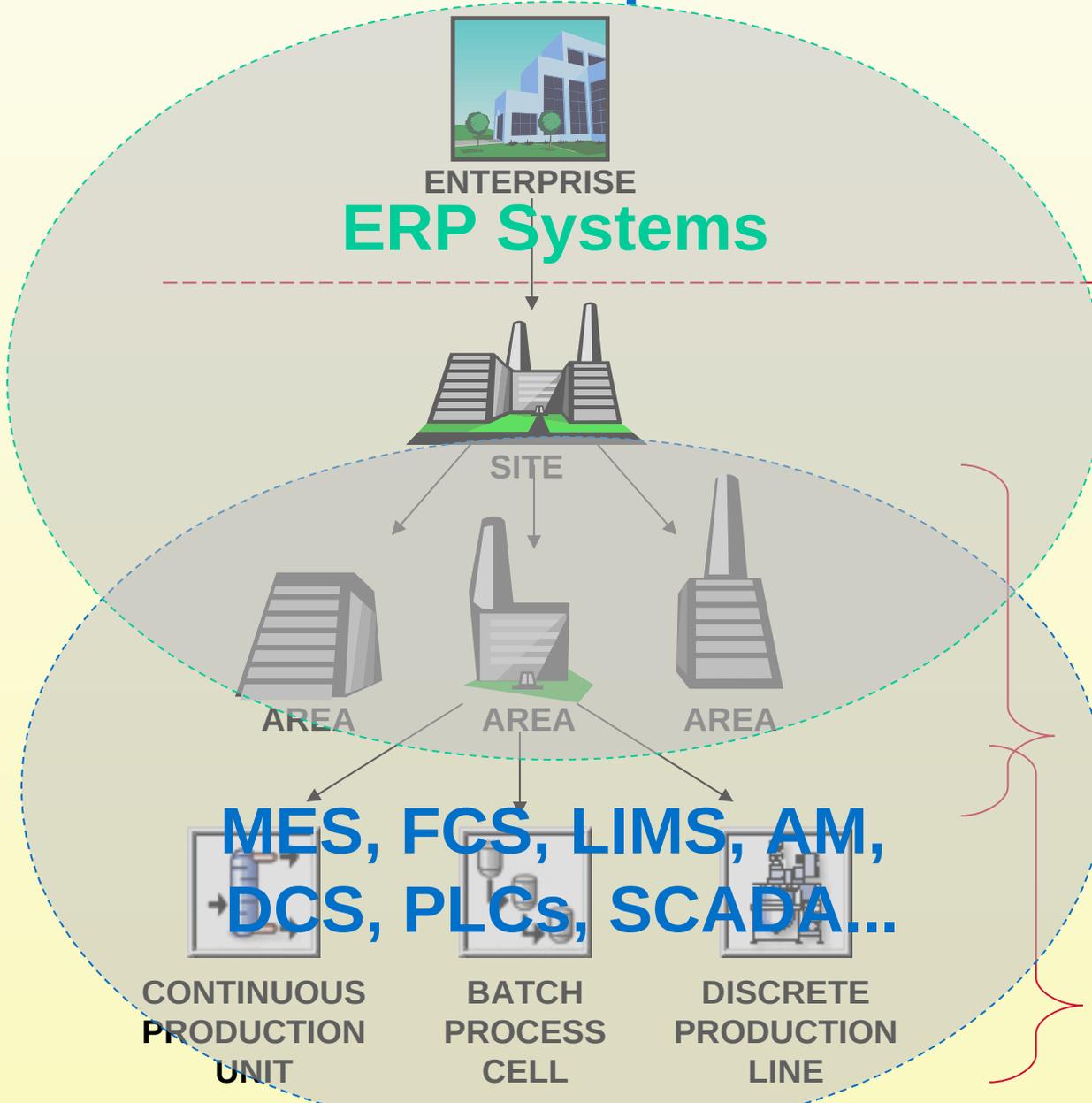
Support for “capable to promise” strategy

Support for agile manufacturing and flow manufacturing strategies

Reduced errors in optimized supply chain operations



ISA95 Standard Scope



PRM level 4
Business Planning &
Logistics

Interface addressed
in the ISA95.01/02

PRM level 3
Manufacturing Operations
& Control

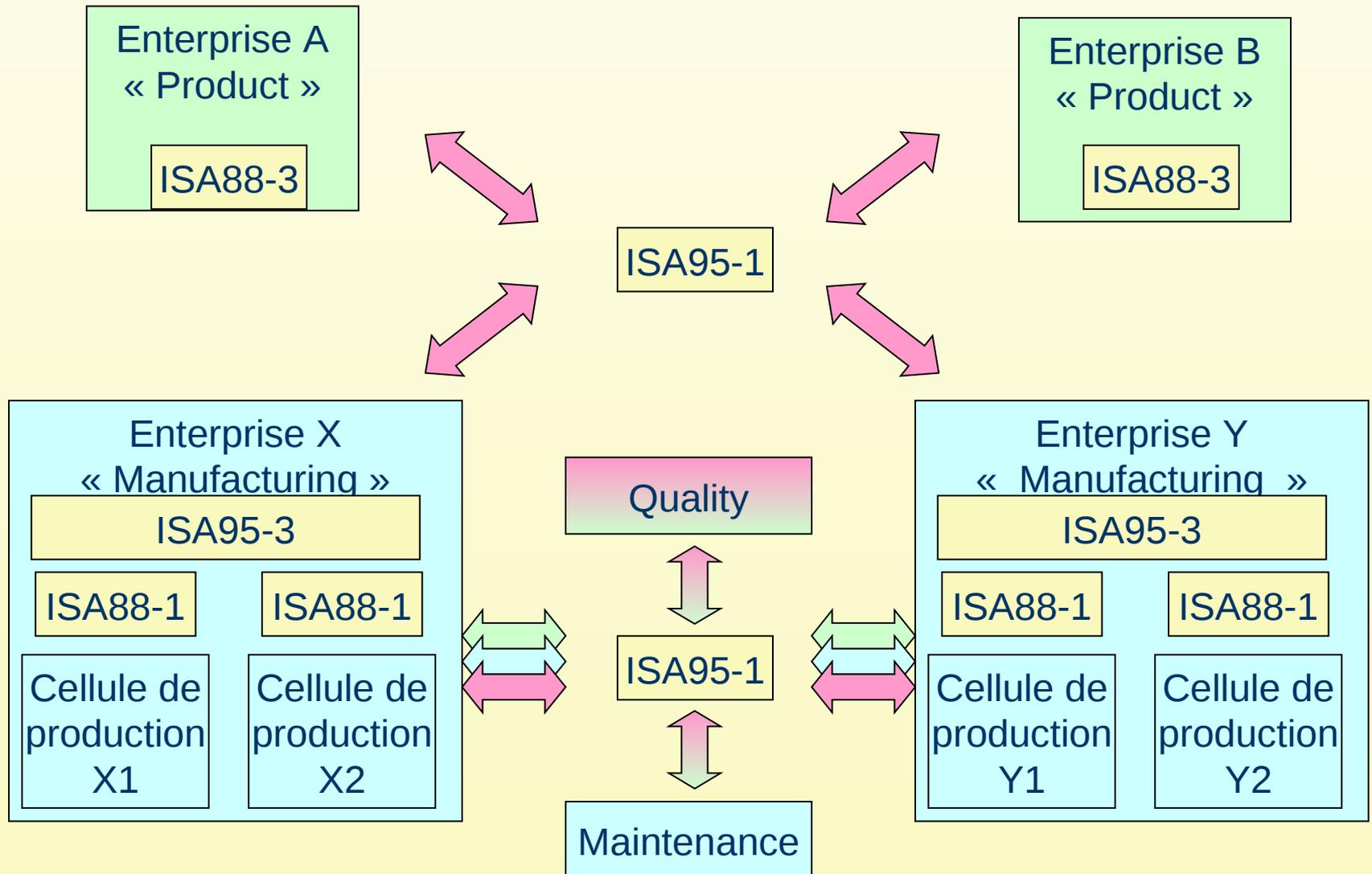
addressed
in the ISA95.03

PRM level 0, 1, 2
Manufacturing execution

addressed
in the ISA88



ISA88 & ISA95



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2 categories of Manufacturing Systems

Manufacturing **Planning** Systems

Defines the mission of manufacturing facilities

Part of ERP (Enterprise Resources Planning)

Including MRP planning loop (Manufacturing Resources Planning) or APS (Advanced Planning Systems)

Manufacturing **Execution** Systems

Execute the mission of a manufacturing facility

Include Control System (DCS, PLC, SCADA...)

- Still generally implemented separately



Manufacturing Planning Systems

The production control part of ERPs

Planning & forecasting

Material & Inventory control

Purchasing

Cost accounting

Shop floor control

Mainly open loop systems regarding manufacturing operations

Actual manufacturing capacity and work in progress are not tightly linked to planning process.

Efficient business processes rely on appropriately summarized and validated data



Manufacturing Execution Systems

3 levels of MES achievements

Visibility: data collection, performance monitoring

Control: Specification, quality, operation conformance

Optimization, anticipation: process, resource usage improvement

MES systems

manage and control the personnel, equipment, and material resources in a production facility for effective and efficient manufacturing.

deliver information that enables the optimization of production activities from order launch to finished goods.

Using current and historical data, it initiates, responds to, and reports on plant activities as they occur.

MES defines a diverse set of functions that operate above traditional control system functions, but are local to a site or area and reside below the level of enterprise systems.



Control System: an MES component

Execute production functions

- DCS or PLC Based Systems
- Control Valves, Process sensors
- Scanners
- QC test station
- CNC machine
- Material handling systems

Include supervisory functions

- HMI, SCADA, production information history

Generally implemented separately

- However, control systems vendors are expanding their solution coverage toward integrated MES solutions
- Control begins to be implemented from a broader perspective



Manufacturing Environments

Production typology

Discrete part manufacturing

Repetitive discrete part manufacturing

Batch process

Continuous process

Industry typology

MES is not the same for all industries

Each type of company, and in many cases each company within an industry, will have vastly different ideas of what MES is can do



Beyond Production

Other operation domains have to be considered:

Tooling

Cleaning

Maintenance

Lab/Quality control

Inventory control

Internal / External Logistics

Distribution, Transportation

It's all about execution!

Modern MES solution take care of all aspects of product manufacturing and handling



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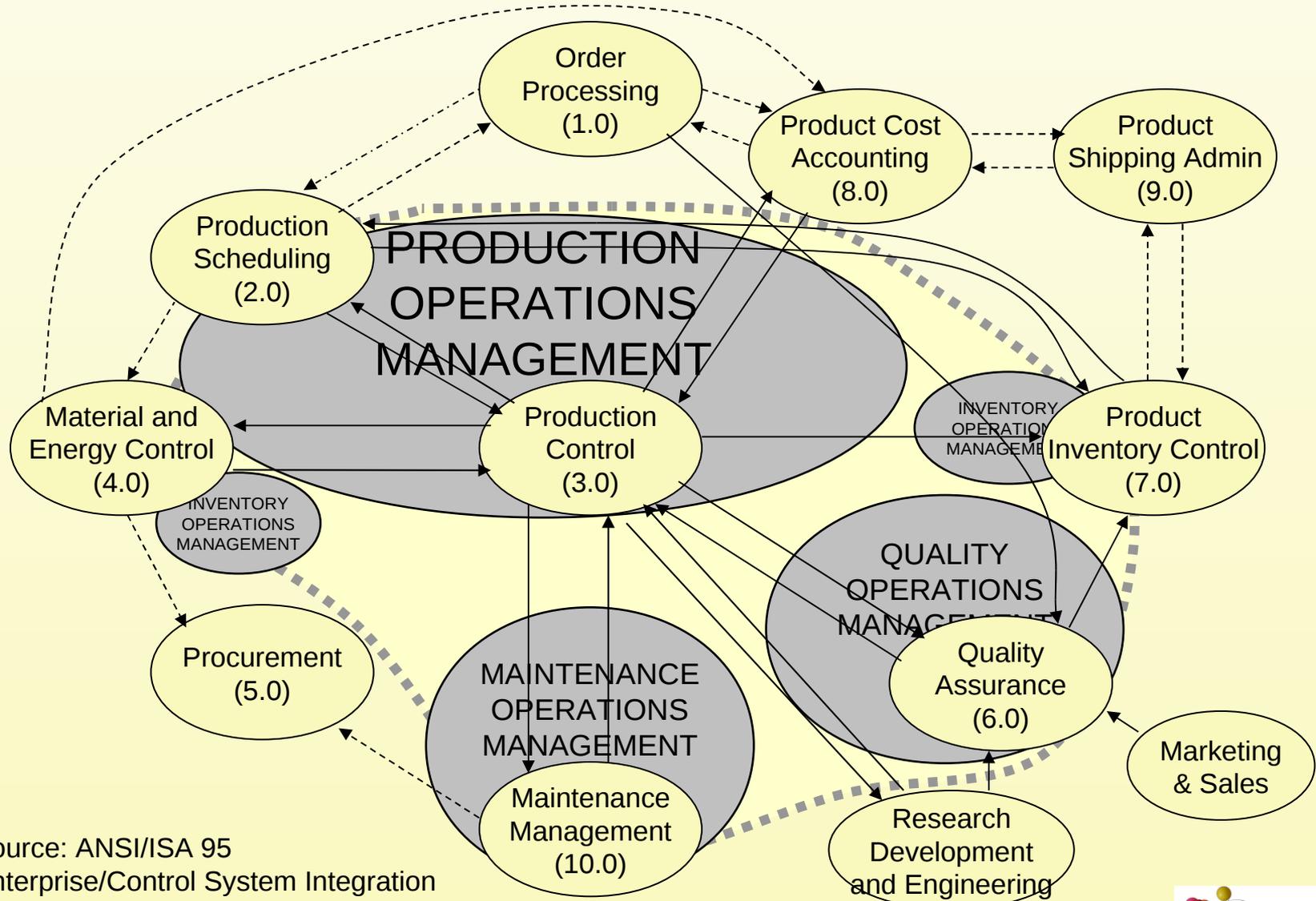
Section 8: B2MML XML schemas overview

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MES Domains and Functions



Source: ANSI/ISA 95
Enterprise/Control System Integration



Manufacturing Operation Categories

ISA95 Part 3 defines the following MOCs:

Production

Quality

Maintenance

Inventory

Other or different MOCs can be defined. Example:

Inbound logistics

Internal transfers

Inventory control

Outbound logistics

Tooling

Cleaning

...

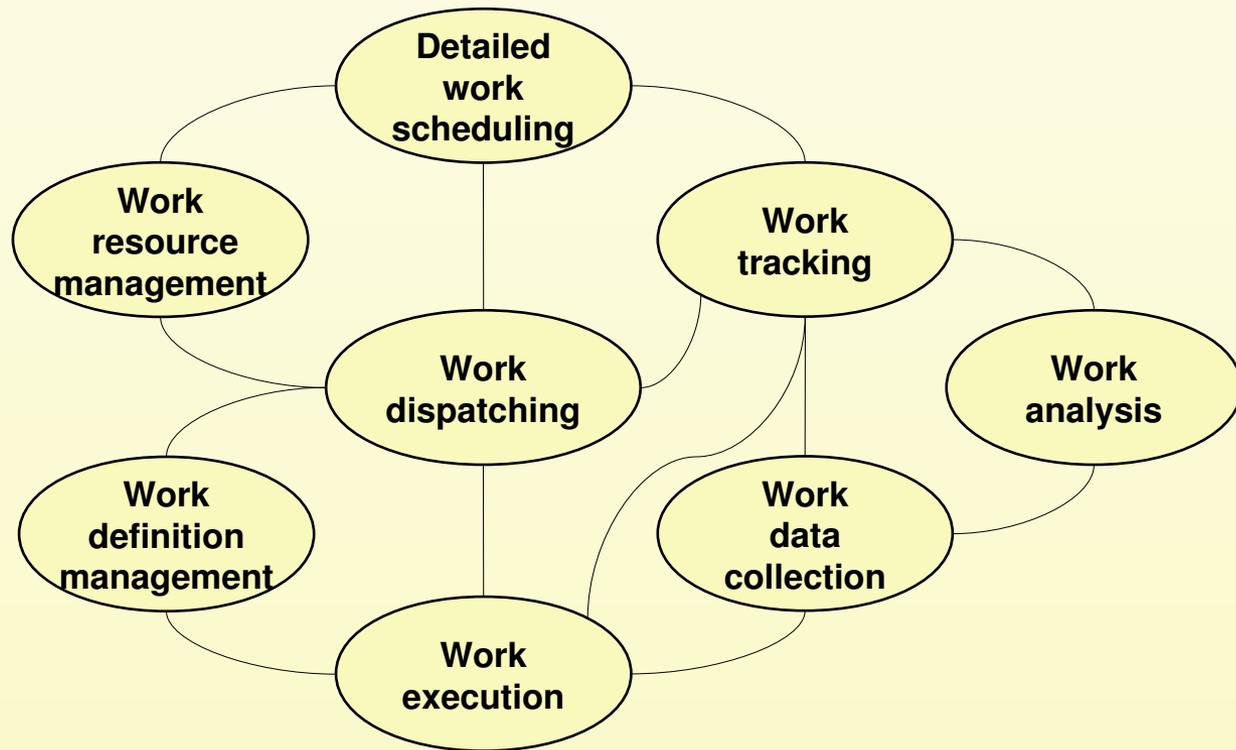


MES Core Functions

1. **Work Scheduling**
2. **Work Dispatching**
3. **Work Execution**
4. **Work Data Collection**
5. **Work Tracking**
6. **Work Analyzis**
7. **Work Definition Management**
8. **Work Resources Management**



A Generic Activity Model

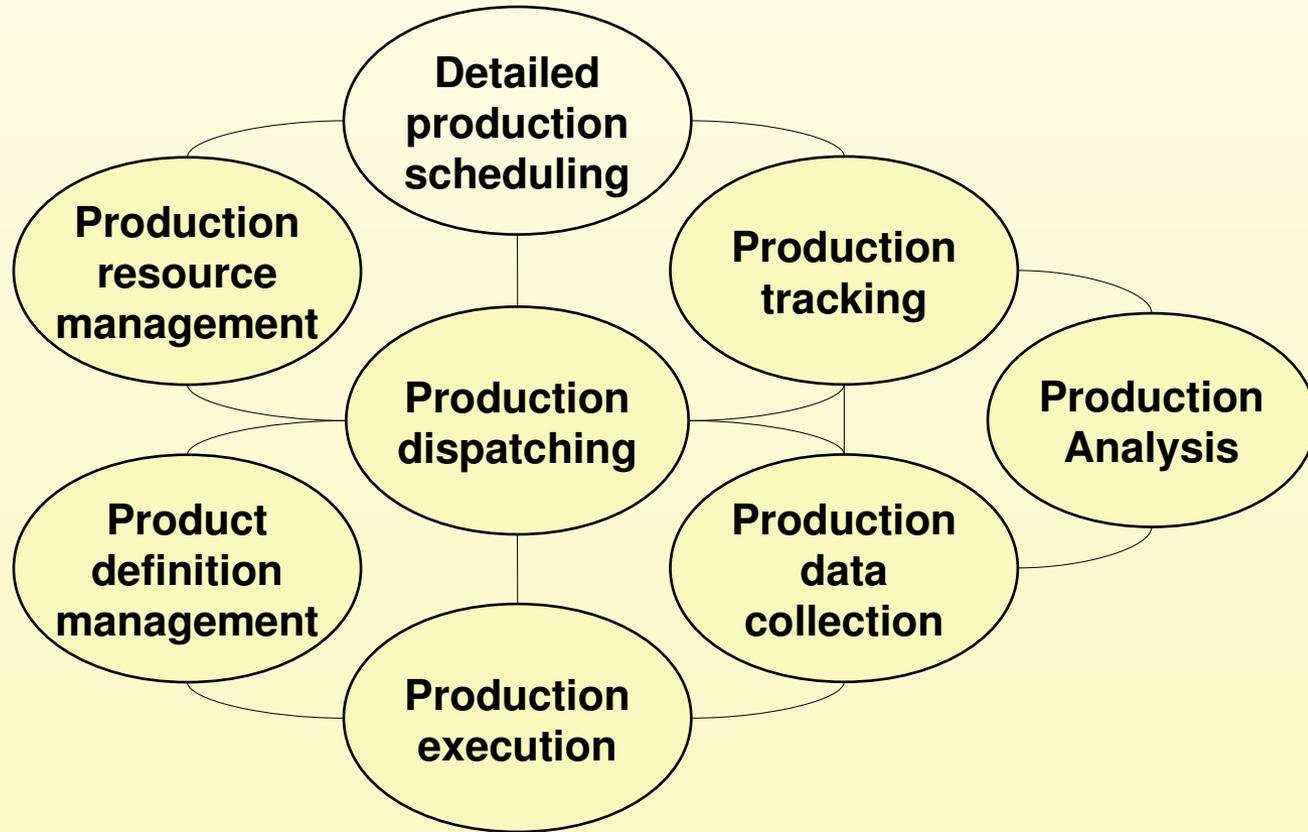


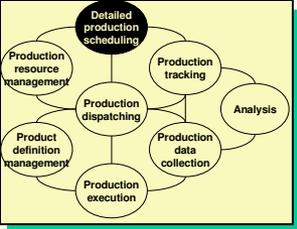
A general model for defining many work activities, including production, maintenance, quality, inventory

Source: ANSI/ISA 95
Enterprise/Control System Integration



Applying the Generic Activity model to Production MOC





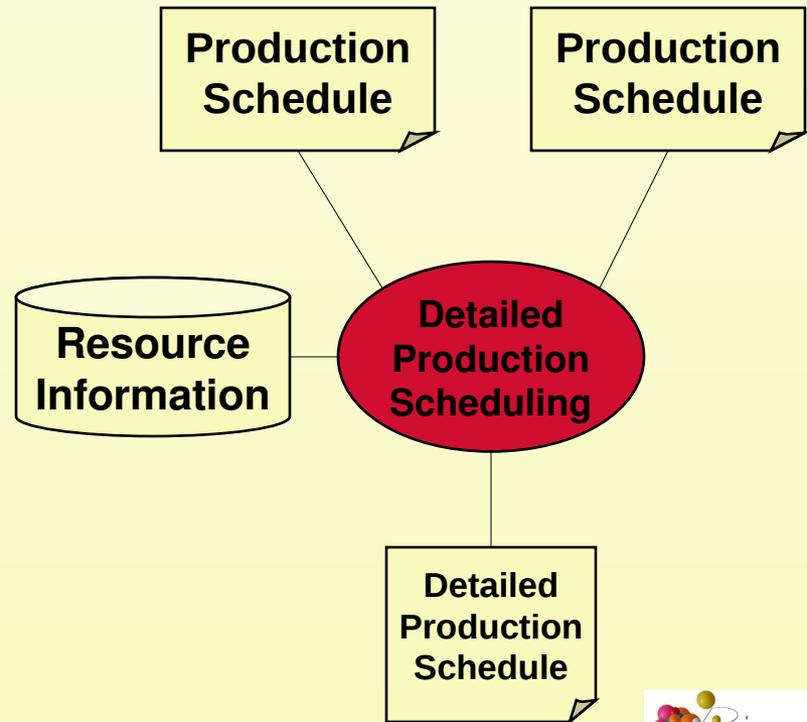
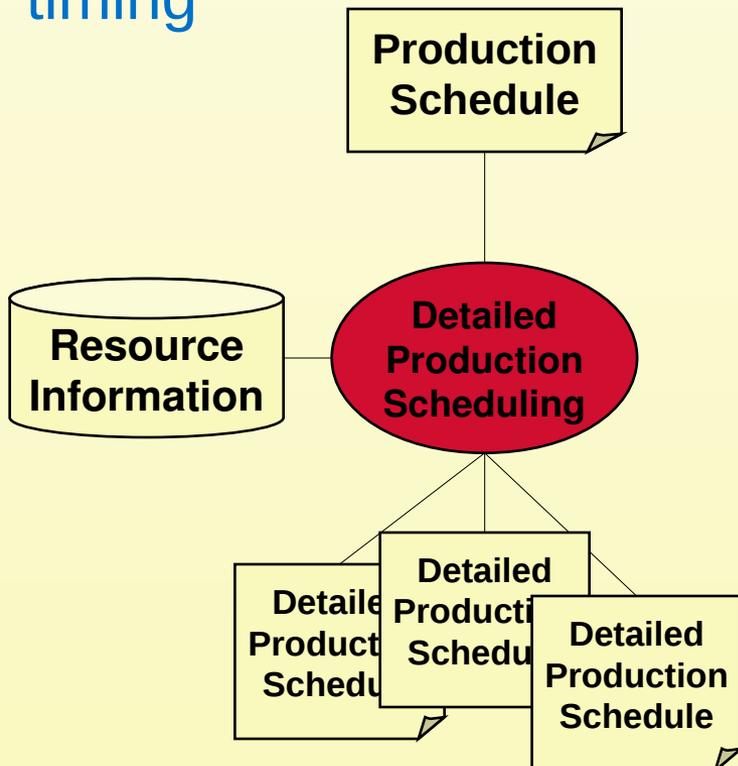
1. Detailed Production Scheduling

Production Plan Generation

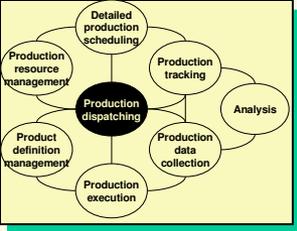
At detail below the level of corporate planning

Finite capacity scheduling

Recognize alternative and parallel operations & exact timing



2. Production Dispatching

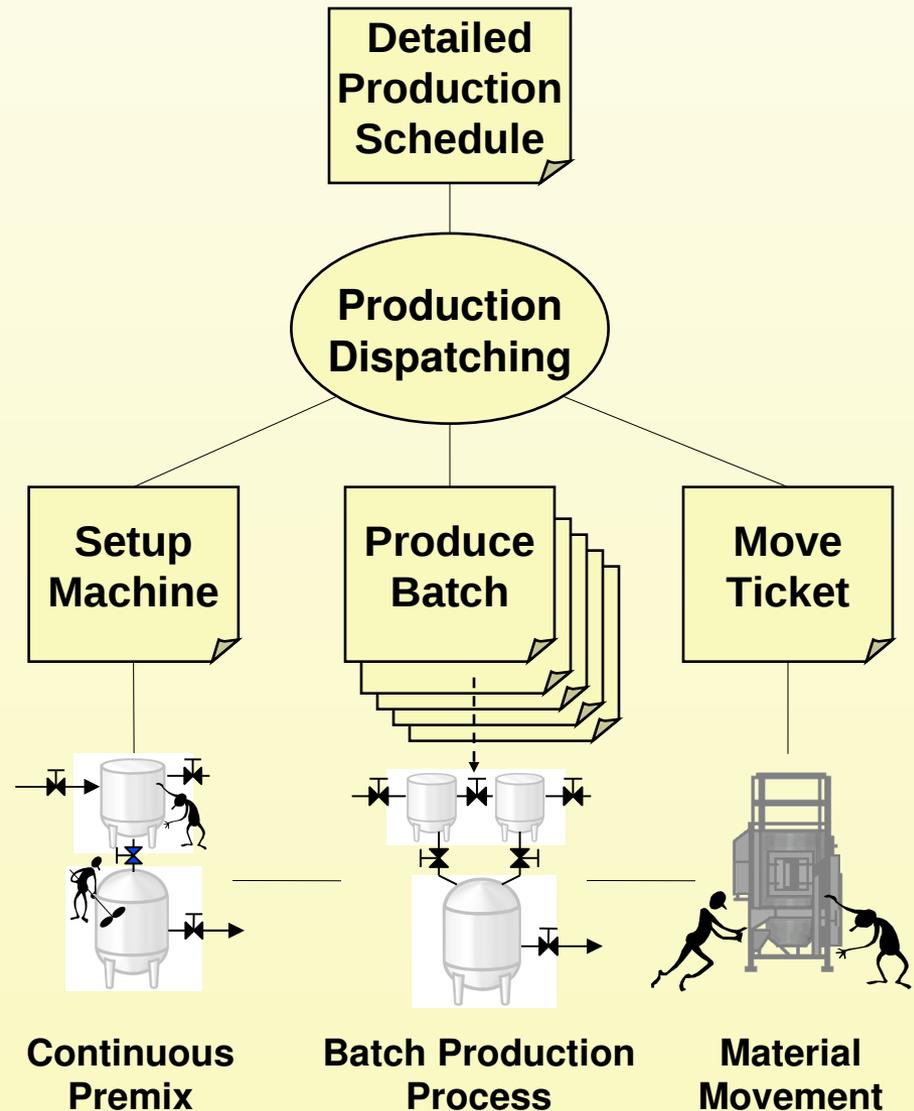


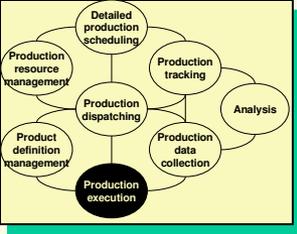
Managing flow of production by dispatching work

jobs, orders, batches, lots, and work orders

May involve starting batches, sending work orders, initiating material movement, or starting production

Controlling amount of work in progress





3. Production Execution

May be manual or automated

Includes

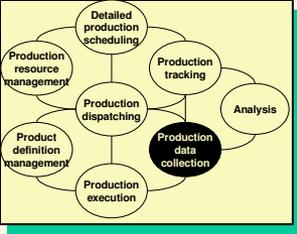
- operator actions based on instructions dispatched to operators
- automated control systems

Execution is split between level 2 and 3

- Level 3 : product related execution rules
- Level 2 : equipment related execution rules
- Refer to ISA88 Recipe/Equipment separation



4. Production Data Collection



Collecting operational data

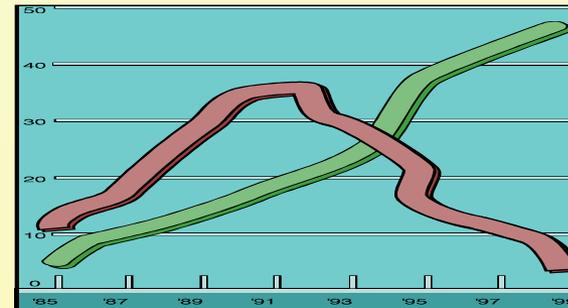
Production and parametric

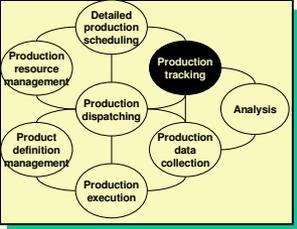
Associated with production equipment and production processes

May include

sensor readings, equipment states, event data, operator entered data, operator actions, and everything of importance in the making of a product or analysis of products, processes, or production

Addressed in ISA88 part 4





5. Production Tracking

Track actual production and performance to the production plan

Information provided back to scheduling so that plans & schedules can be updated

Monitor and track the status of production

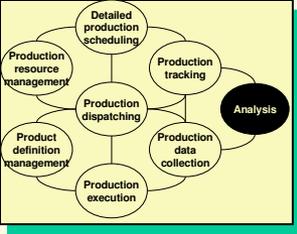
Data reconciliation

Consolidate production information

Genealogy/Product Traceability



6. Production Analysis



Product analysis

product quality control, SPC / SQC tracking

off-line inspection operations, analysis in laboratory information management system (LIMS)

Mainly addressed by Quality Operation MOC

Process analysis

Providing feedback about manufacturing processes to optimize or modify specific production processes

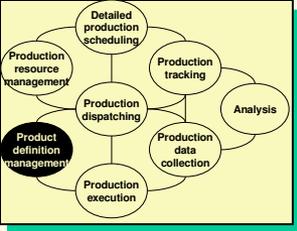
May include analysis of bad / high quality production runs

Production analysis

Analysis to optimize production and use of resources: Production unit cycle times, Resource utilization, Procedure efficiencies, and Production variability



7. Product Definition Management



Transmit drawings or electronic data to work stations on request or in response to the schedule

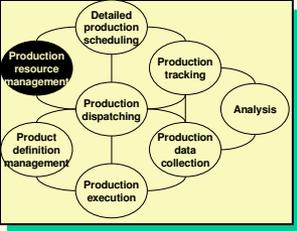
Automate document updating for production

Manage recipes and work instructions

Download process recipes to equipment automatically or on request



8. Resource Management



Personnel management

Maintain personnel Attendance, availability, status, location, exposure qualification information ...

Material management

Inventory operations, relationship with MM systems
Mostly addressed by Inventory Operation MOC

Equipment management

Maintain equipment status, location, availability
Relationships with LIMS, Asset Management, Maintenance Management, Production Planning, Mostly addressed by Maintenance Operation MOC

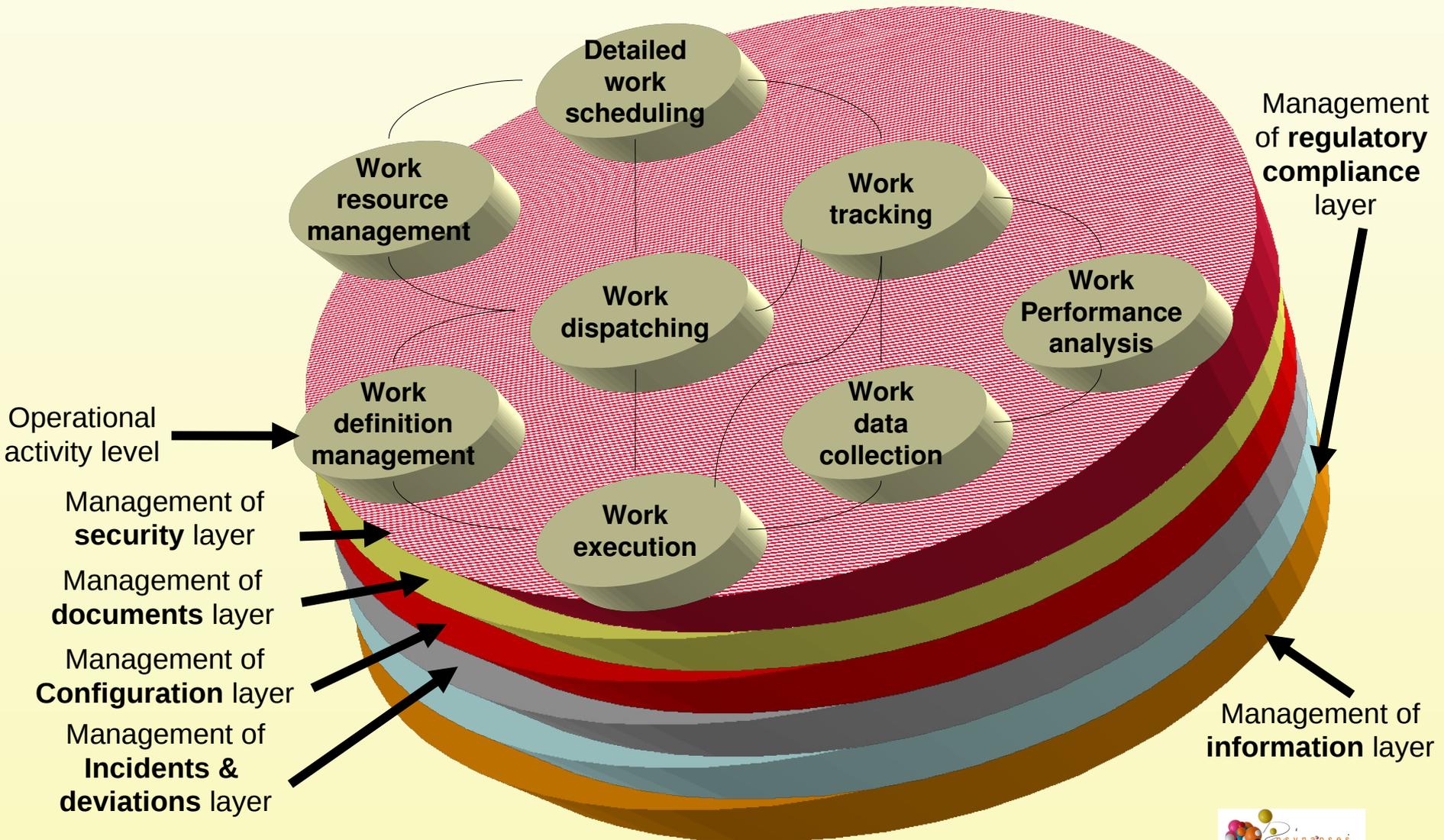
Process Segment management

Product / Process segment mapping

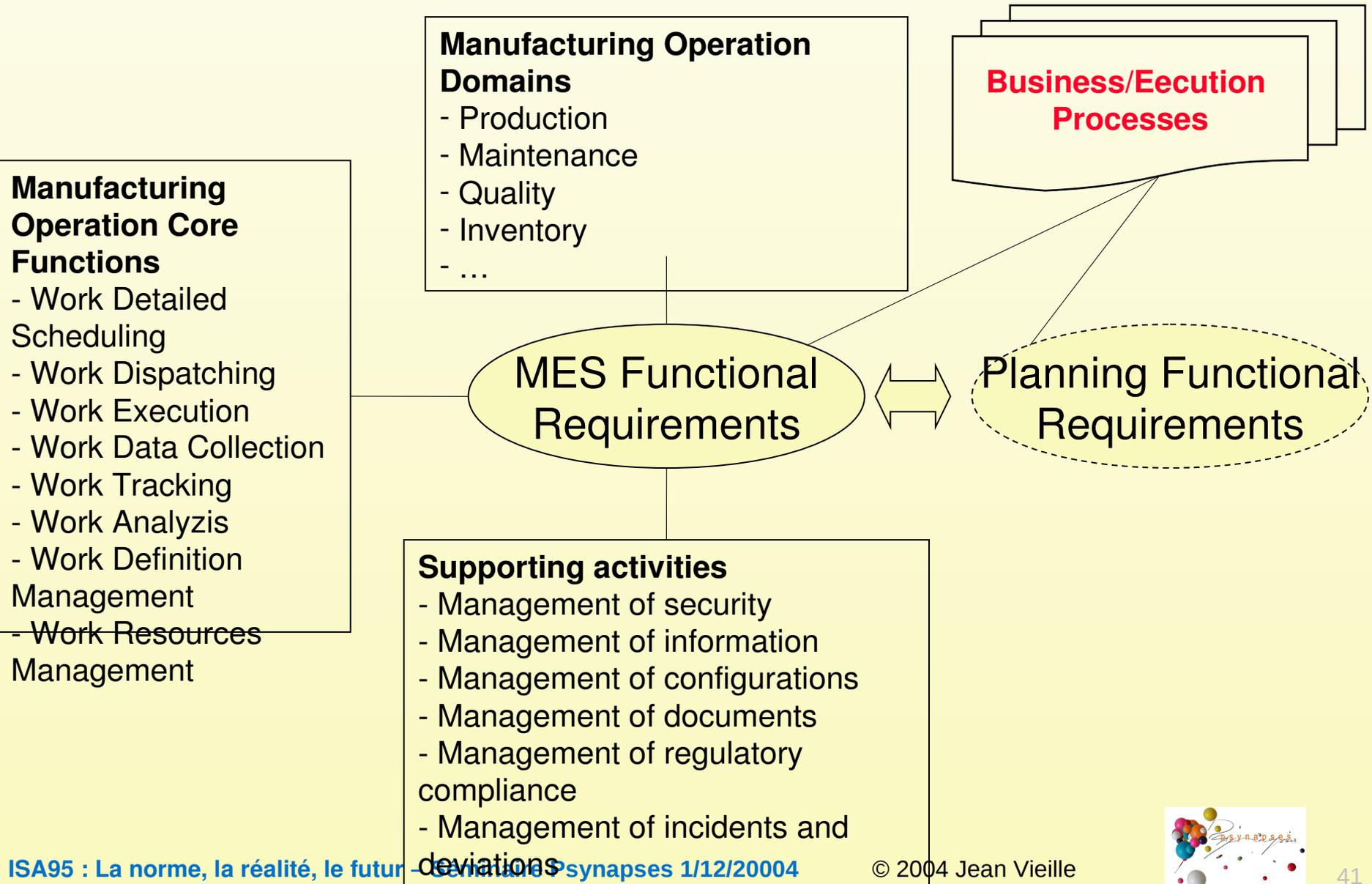
Production capability



Supporting Functions: McDo model



A Tri-dimension functional framework



Compared to the old, flat, partial MESA model

Operations and Detailed Scheduling

Production Tracking

Dispatching Production

Resource Allocation and Control

Data Collection and Data Acquisition

Quality Management

Process Management

Performance Analysis

Interface to

- Document Control
- Labor Management
- Maintenance Management



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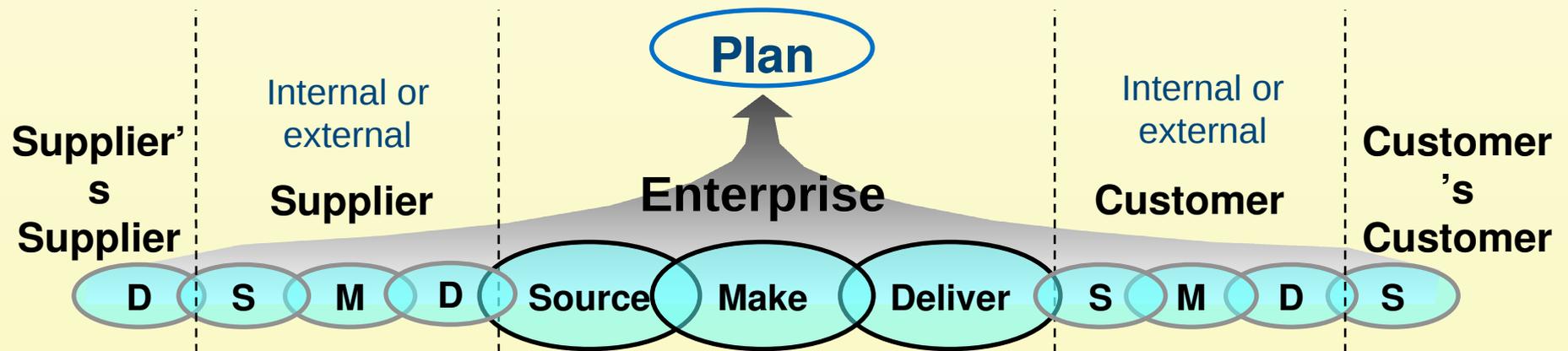
Section 10: ISA88-ISA95 convergence



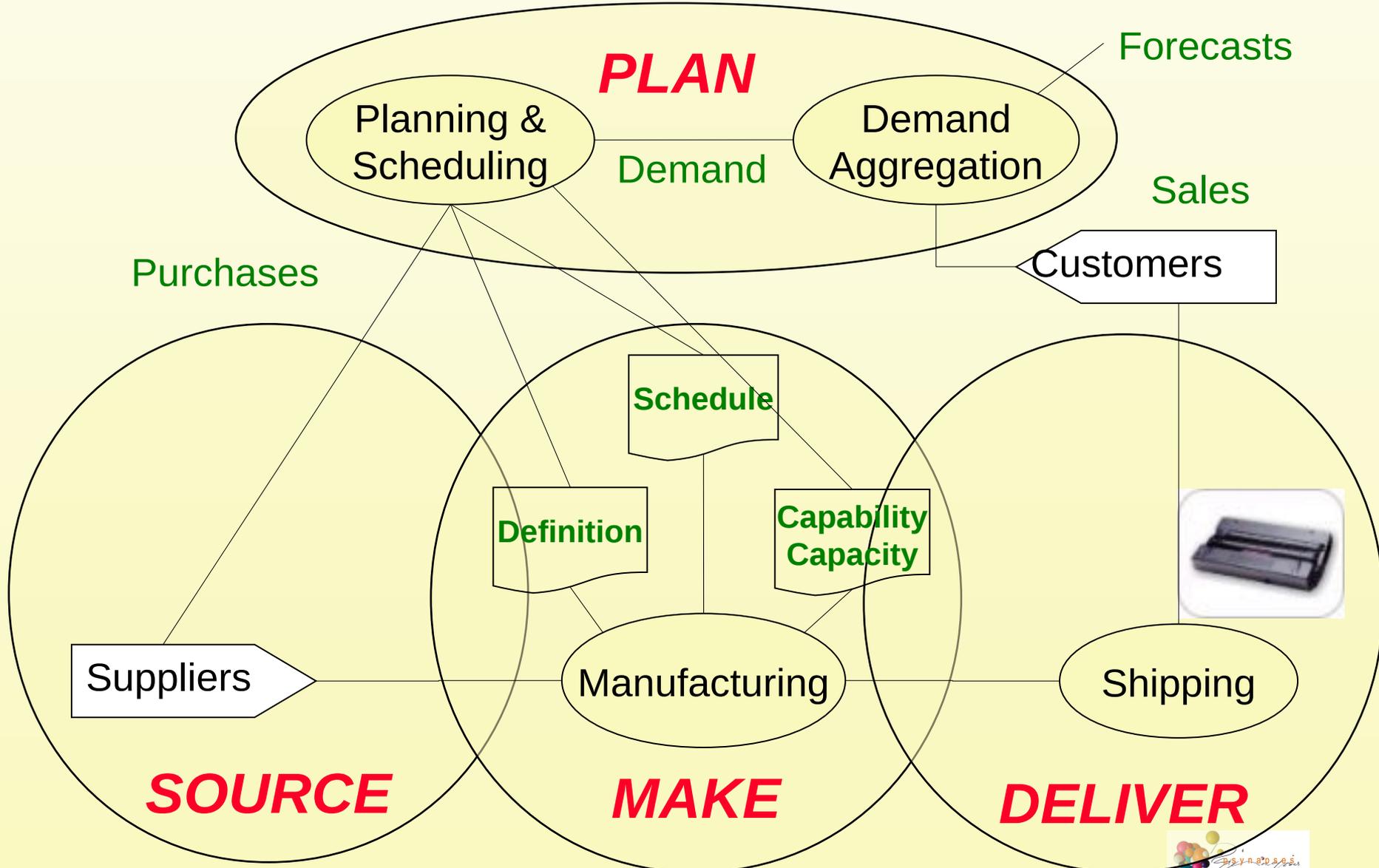
Supply Chain SCOR Model

Each occurrence of Source-Make-Deliver process is a “link” in the supply chain.

MES is a large part of the “Make” process, but also addresses part of Source and Deliver processes.



Manufacturing in The Supply Chain



Financial, Material, Information Flows

Financial Flow : The Slowest

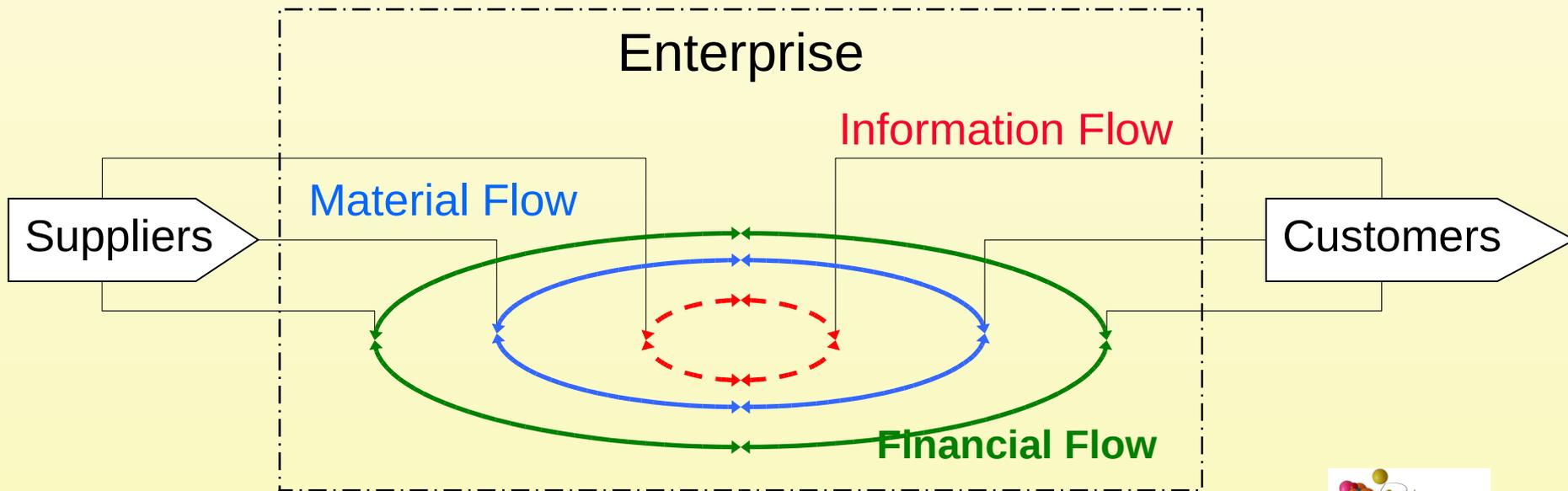
Constrained by material and information flows

Material Flow :

Constraining financial flow

Information Flow : Must be the Fastest

Constraining both material flow AND financial flow



Business Drivers

Key business drivers are the areas of performance that are most critical to the organization's success.

Capable to promise: Being immediately able to commit to reliable delivery dates

Cycle time: Time it takes to produce a product from the time the order is placed: Reduced CT => more inventory turns, => more throughput => better assets usage

Asset efficiency : Focus on maximizing the effectiveness and cost-effective use of the assets in production

Agile Manufacturing : The ability to reconfigure production assets to quickly meet market demand

Operator Empowerment: Financial impact of operator decisions are directly measurable



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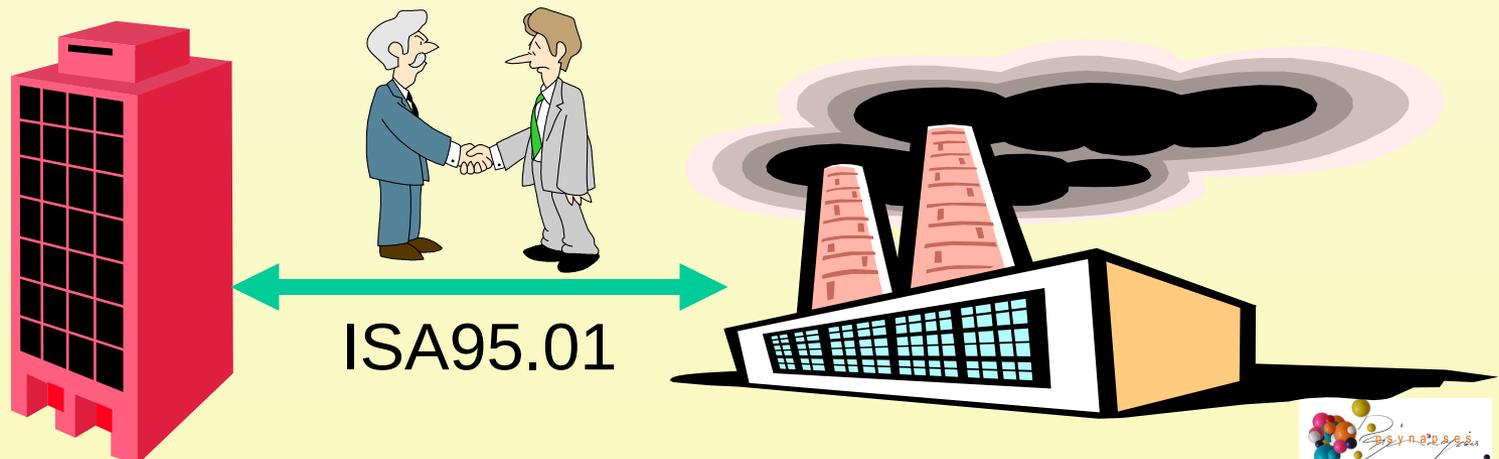


Scope of ISA95.01

ISA95.01 defines the interface content between manufacturing control functions and other enterprise functions

Based upon the Purdue Reference Model for CIM (hierarchical form) as published by ISA

The interfaces considered are the interfaces between levels 3 and 4 of that model



Elements of ISA95.01

Definitions of

Scope of manufacturing control domain

Physical assets of a manufacturing enterprise

Interface functions between control and enterprise

Shared information between control functions and enterprise functions



3 structural models

ISA95 started from 3 models:

PRM functional model

PRM scheduling model

ISA88 physical model



Model 1: PRM Enterprise functional model

From the Purdue model

Theodore J. Williams, The Purdue Enterprise Reference Model, A Technical Guide for CIM Planning and Implementation, 1992, ISA, ISBN 1-55617-265-6

Defines the summary of the functions in an enterprise

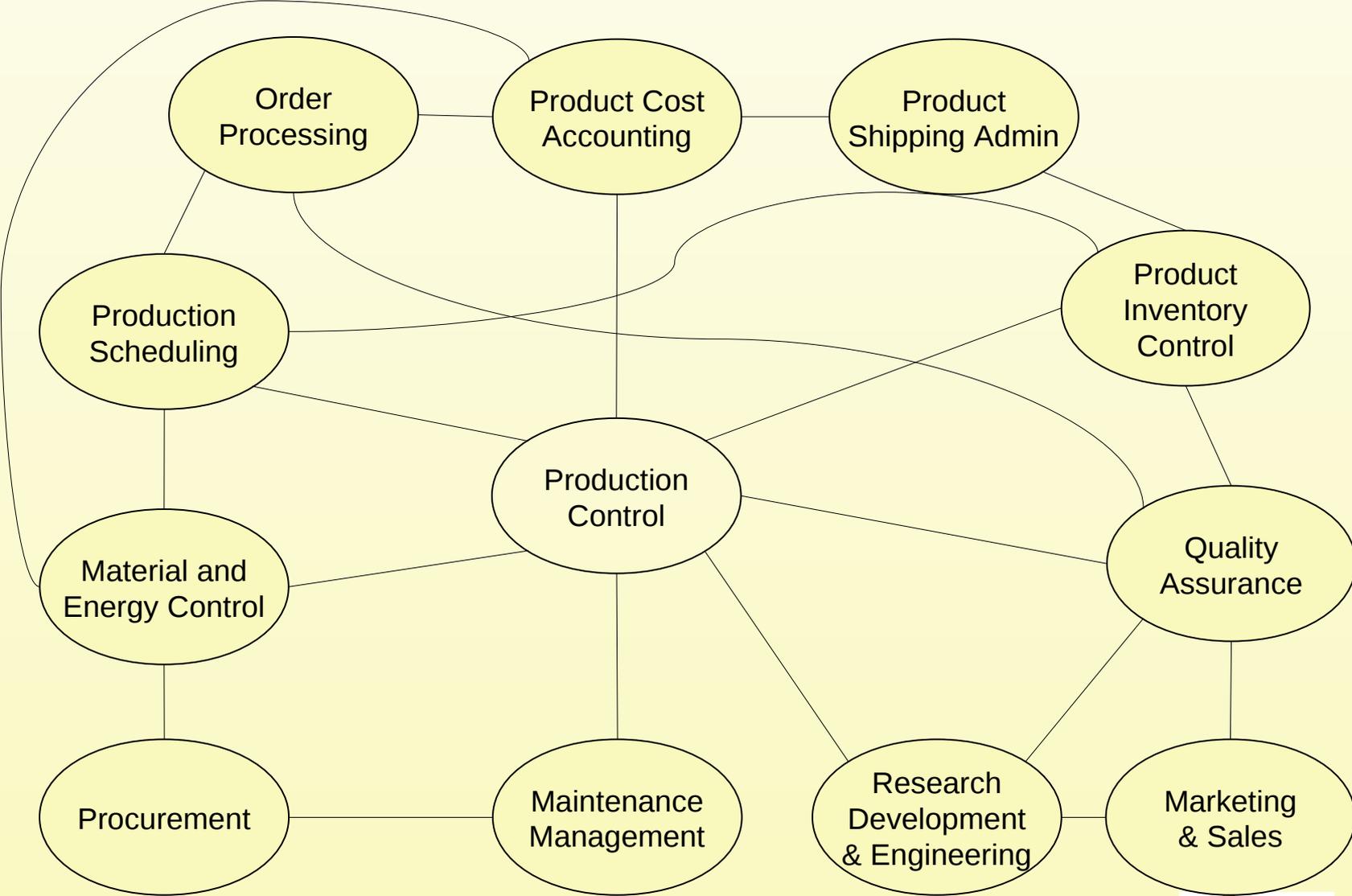
Includes details of functions in the control domain

Other comprehensive enterprise models could have been used

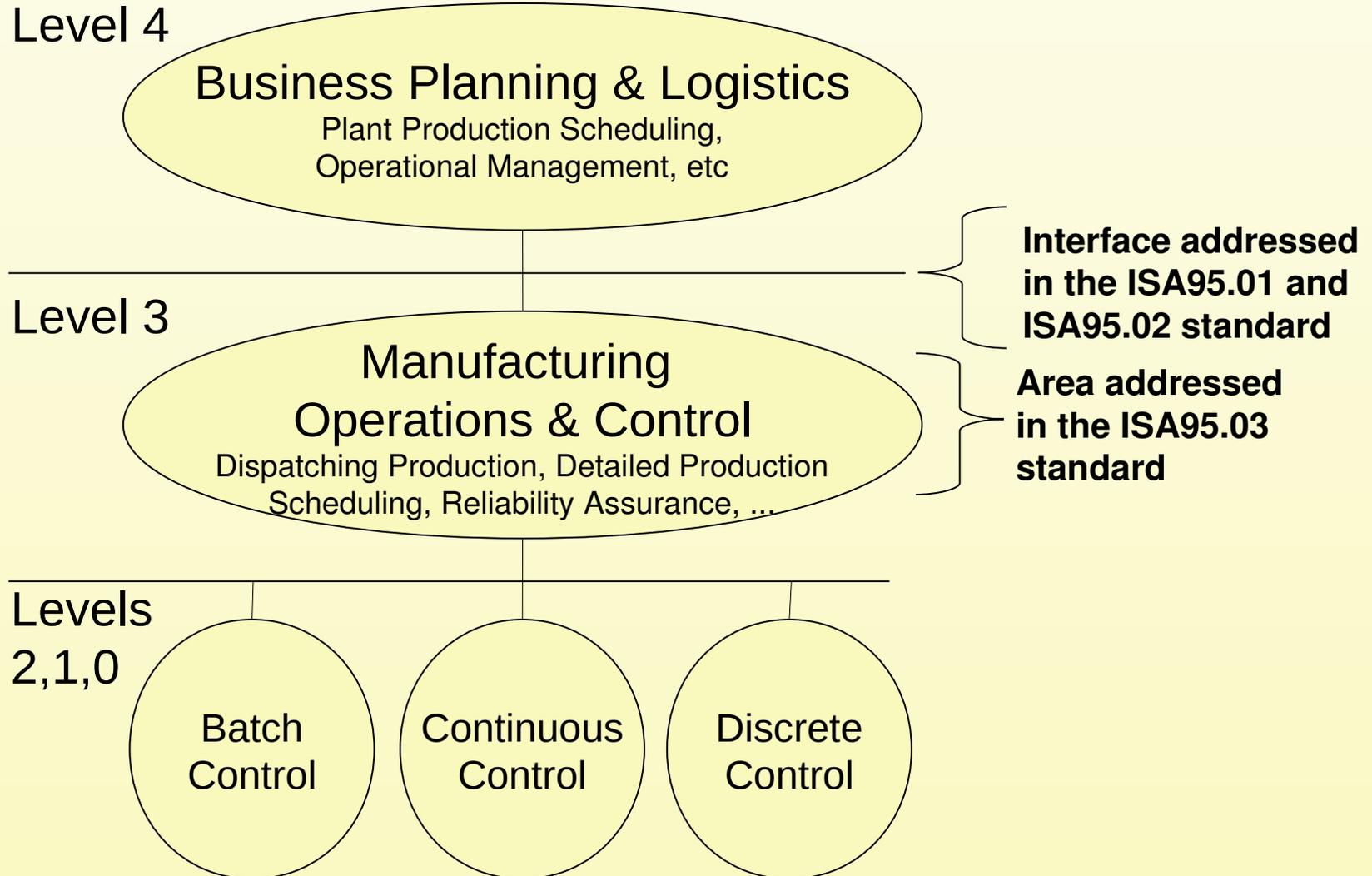
The object model shall be based on a realistic and comprehensive data flows set



Top Level PRM Functional Model



Model 2: PRM scheduling model



Model 3: enhanced ISA88 physical model

Describes in a hierarchical fashion the physical assets of an enterprise involved in manufacturing

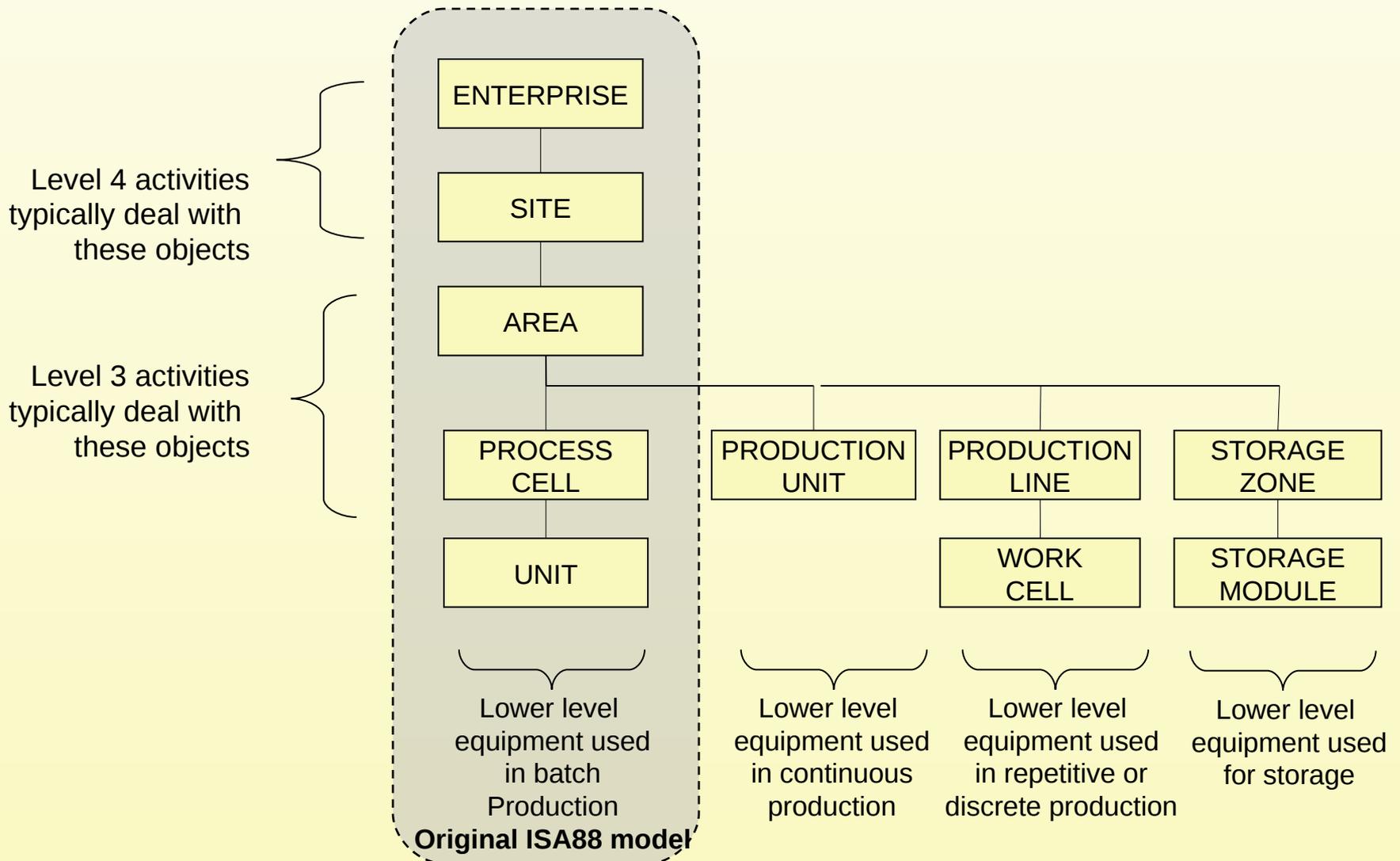
An expansion of the model in IEC 61512 and ISA S88.01 is proposed to include the definition of assets for discrete and continuous manufacturing

Just defines some common terminology

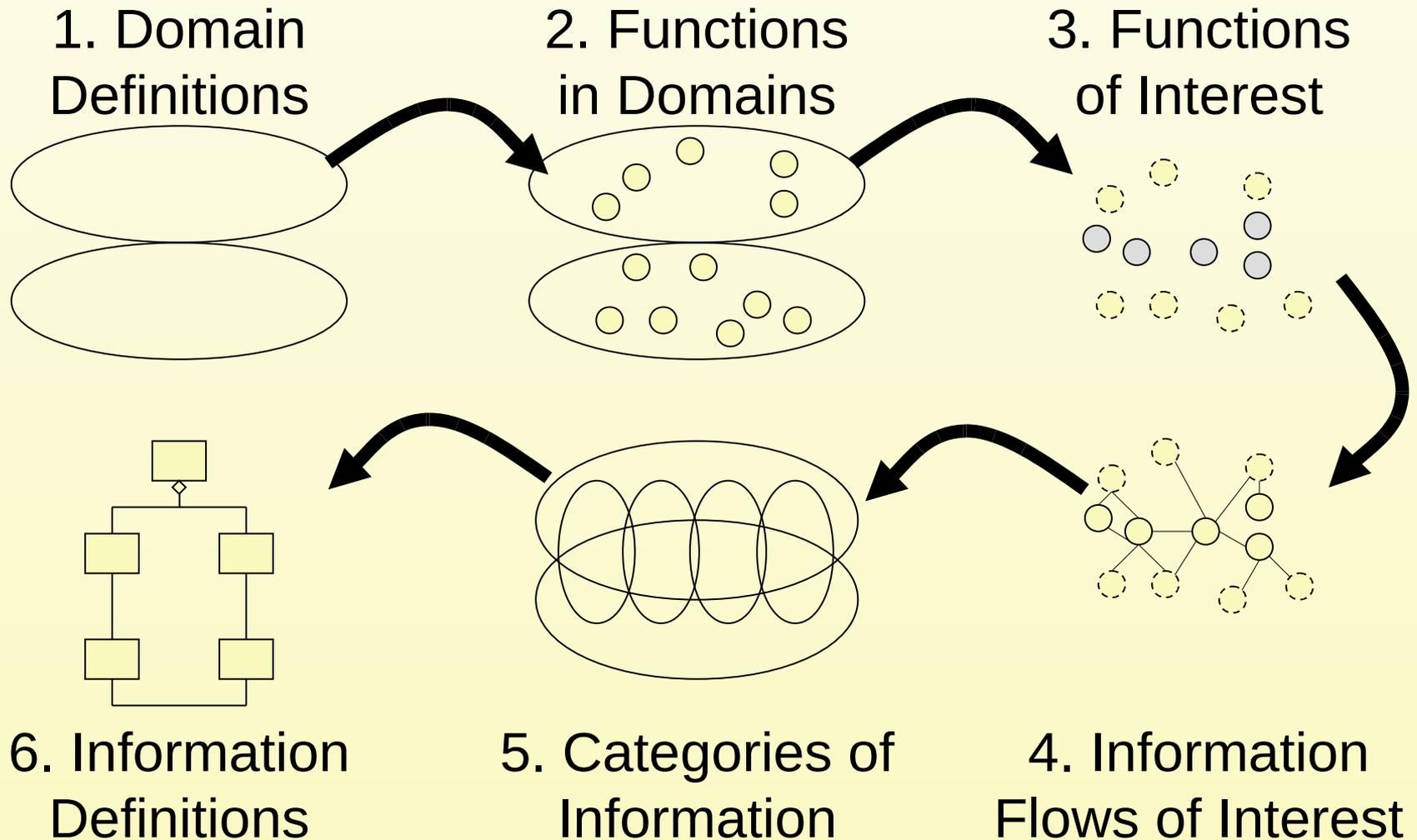
This model may be used if no physical model is already defined: other models in ISA95 work with any given equipment hierarchy



Equipment Model (part 3 enhanced)



ISA95 information definition approach



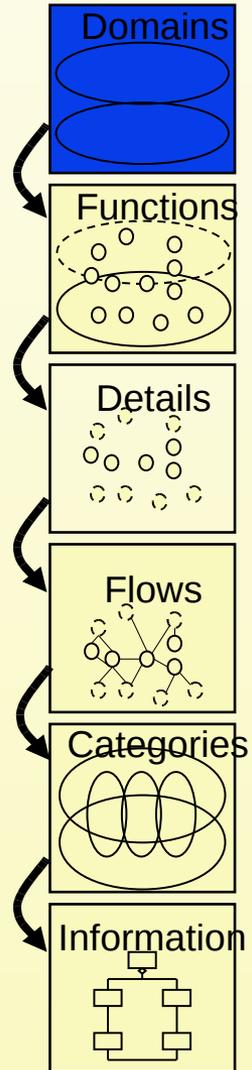
1. Domain definition

Control domain

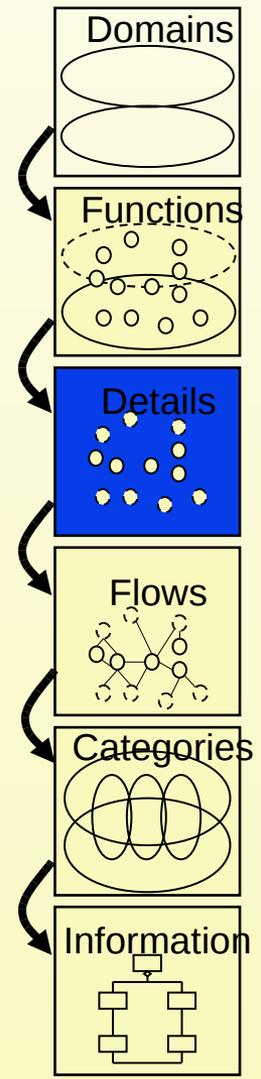
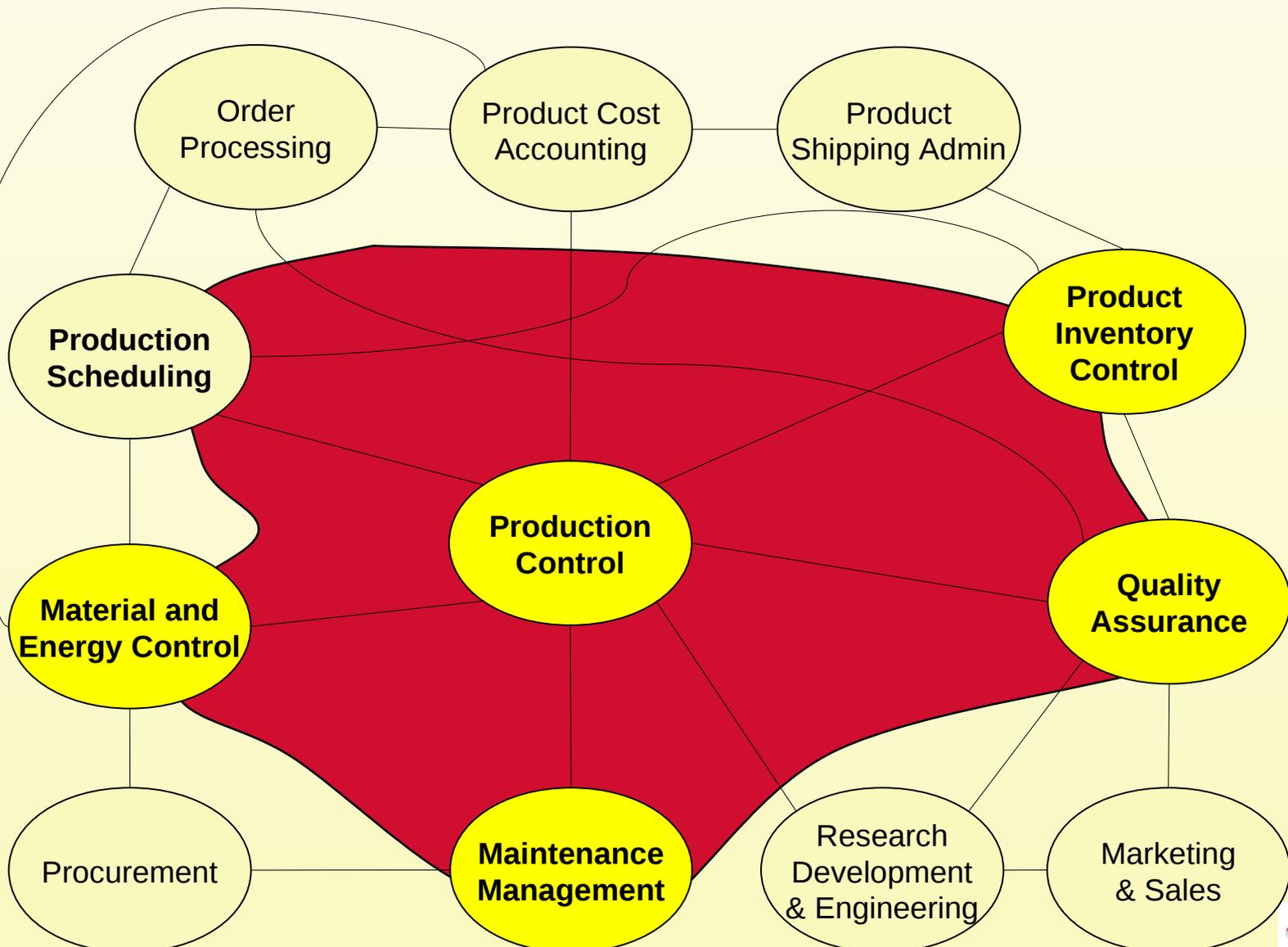
The first and most abstract

Answers the question;

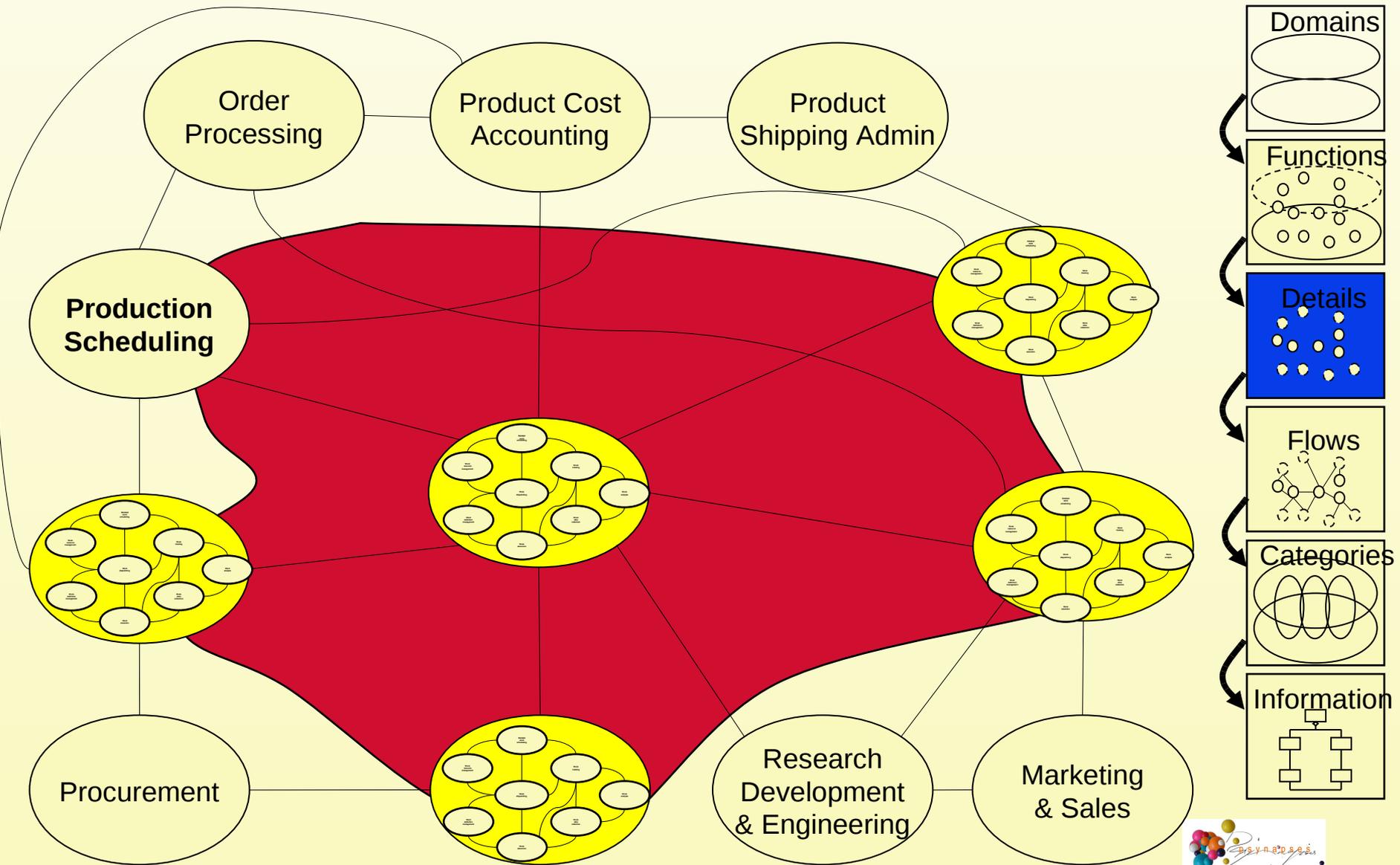
**“What is in Business/planning
and
What is in Manufacturing
operations?”**



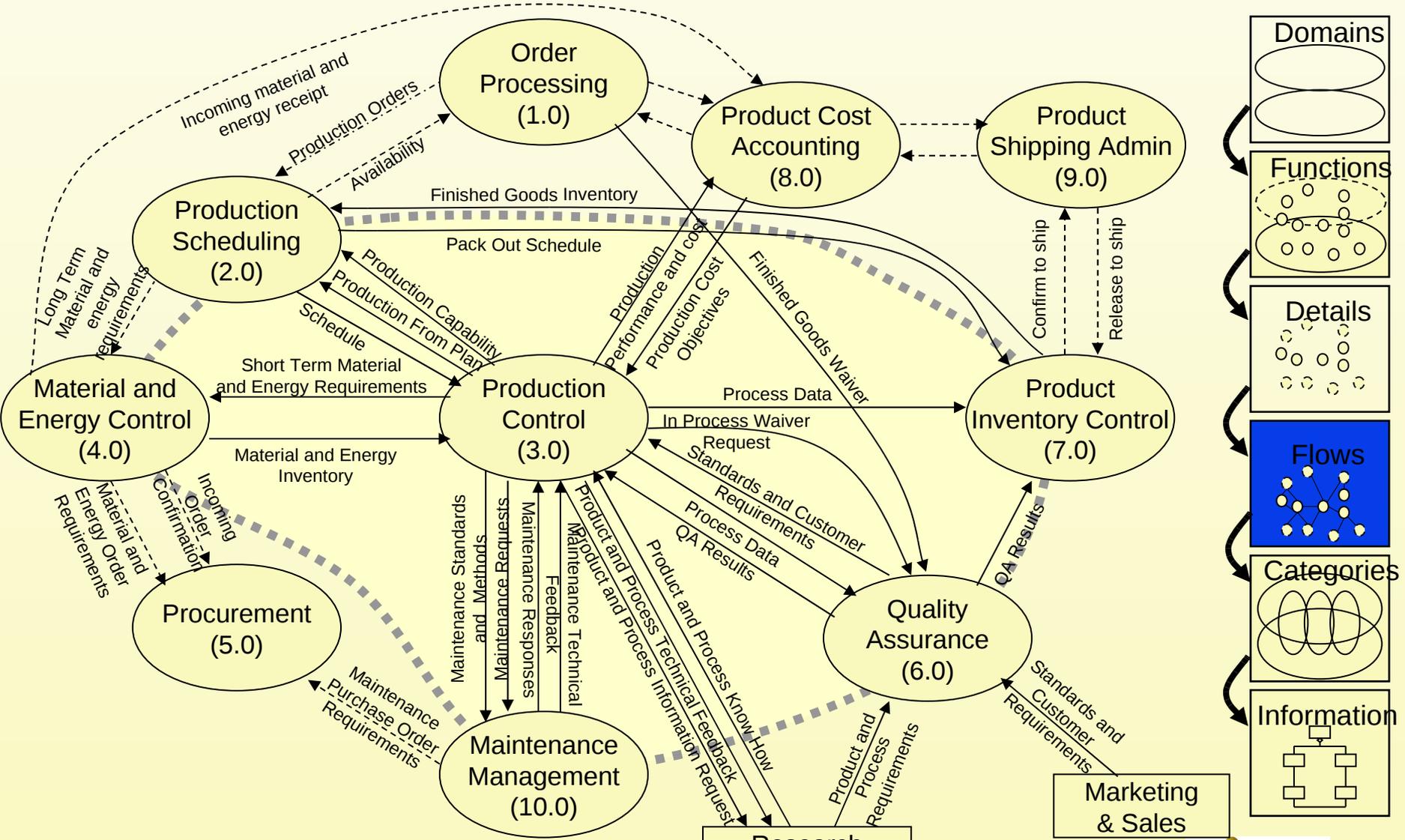
2. Functions in domains



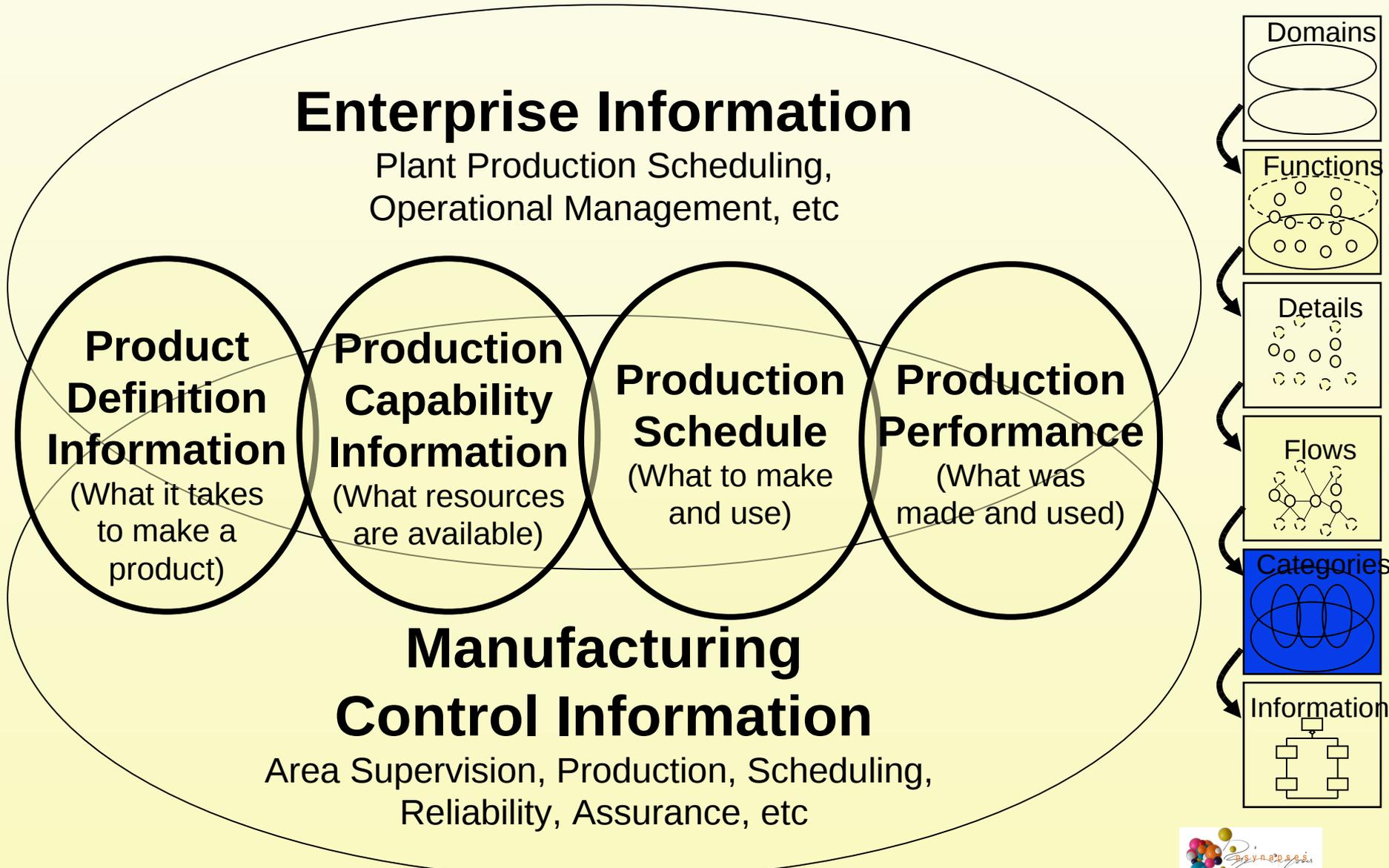
3. Functions of interest



4. Information flows of interest

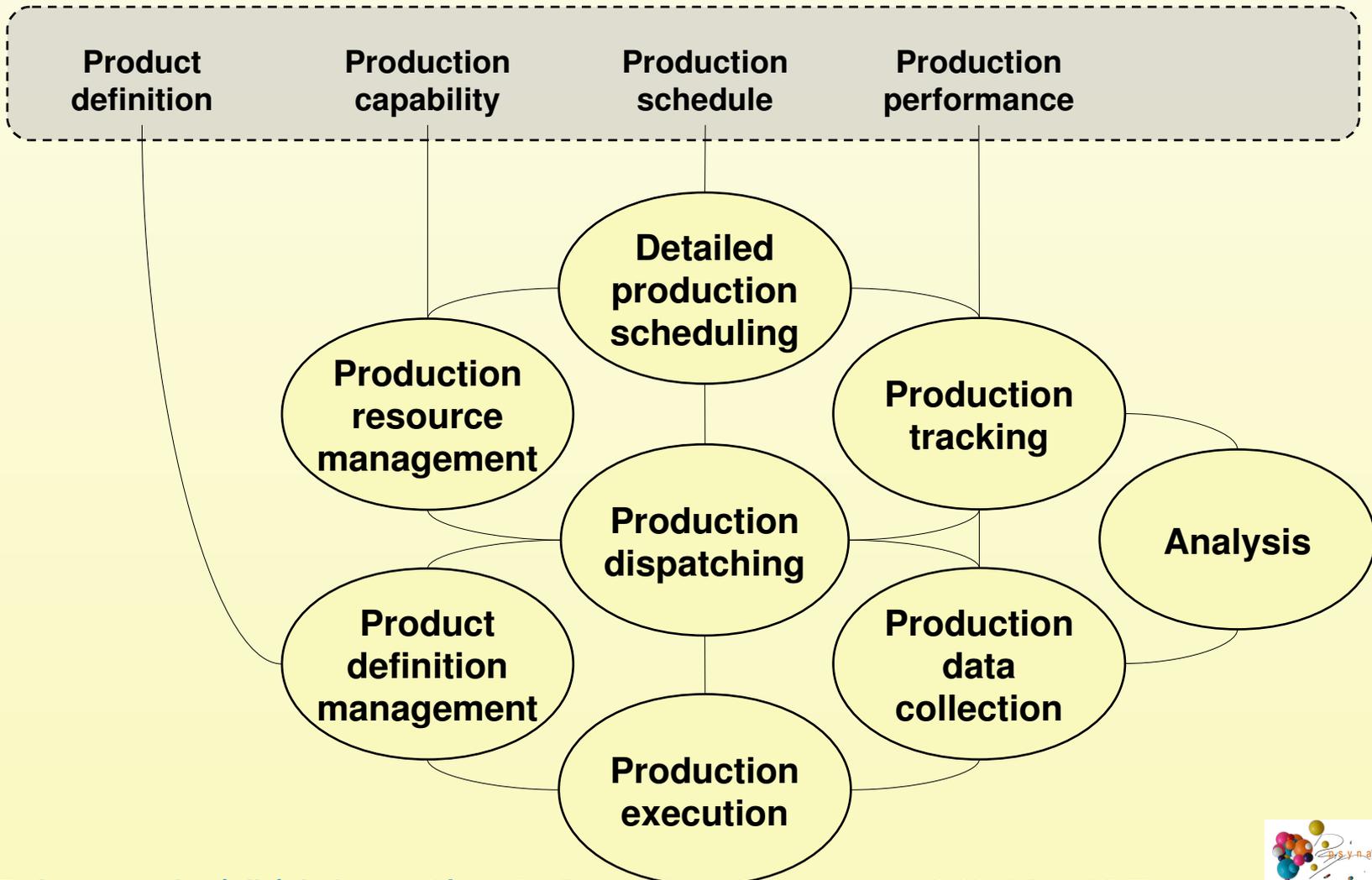


5. Categories of information



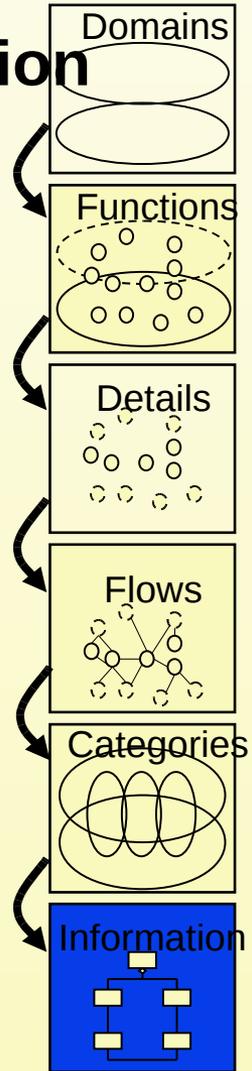
5. Categories of information

Relationship with Activity model



6. Information definitions

The actual object model explained in the next section



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Major Object Definitions

Three categories of resources

1. Personnel
2. Equipment
3. Material (and Energy)

Combined resources (logical view)

4. Process Segments

Four Models / **Process-Product-Production**

5. Capability Definition (by time & by segment)
6. Product Definition
7. Production Schedule
8. Production Performance



Major Object Definitions

Resources



1. Personnel



2. Equipment

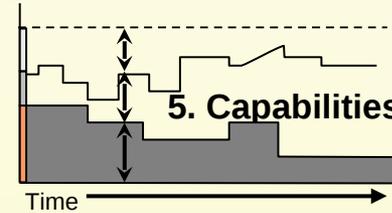


3. Materials



4. Segments

Capability, Product, Production



6. Product Definitions



7. Production Schedule

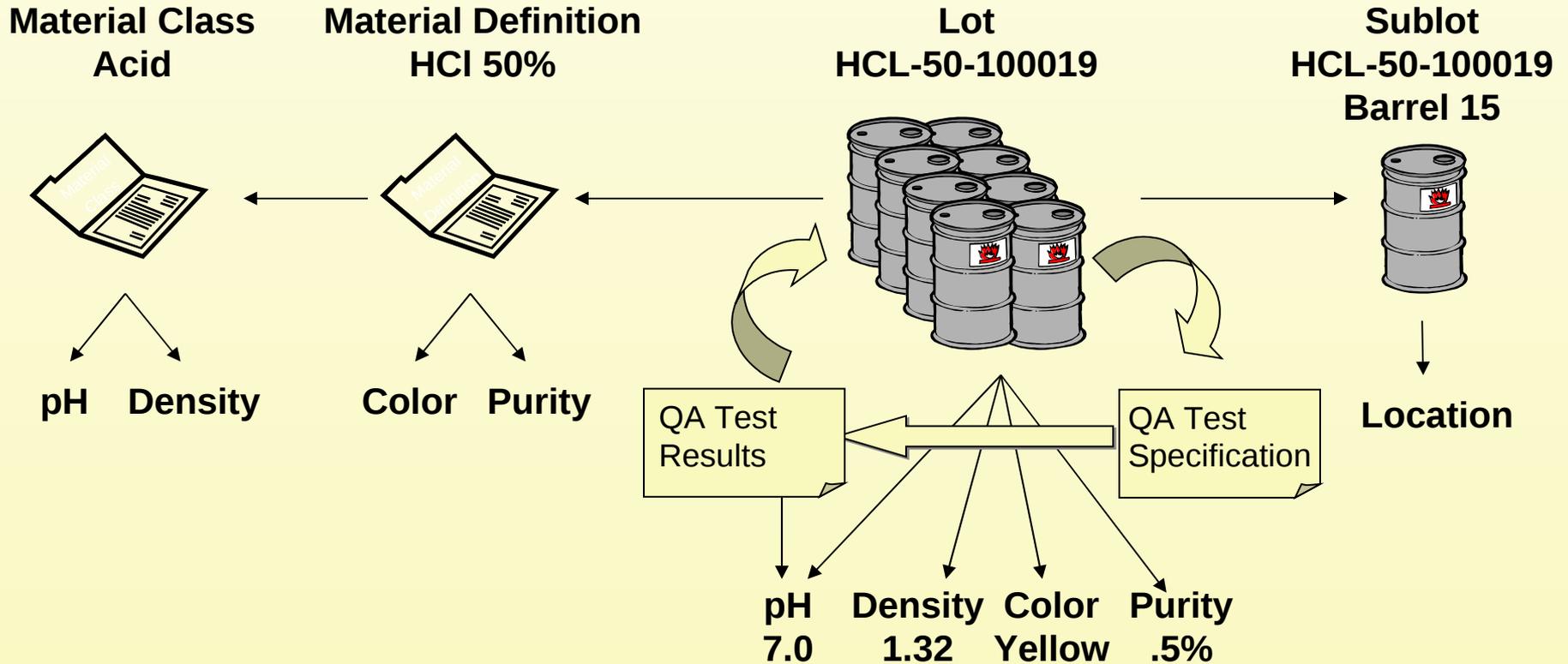


8. Production Performance

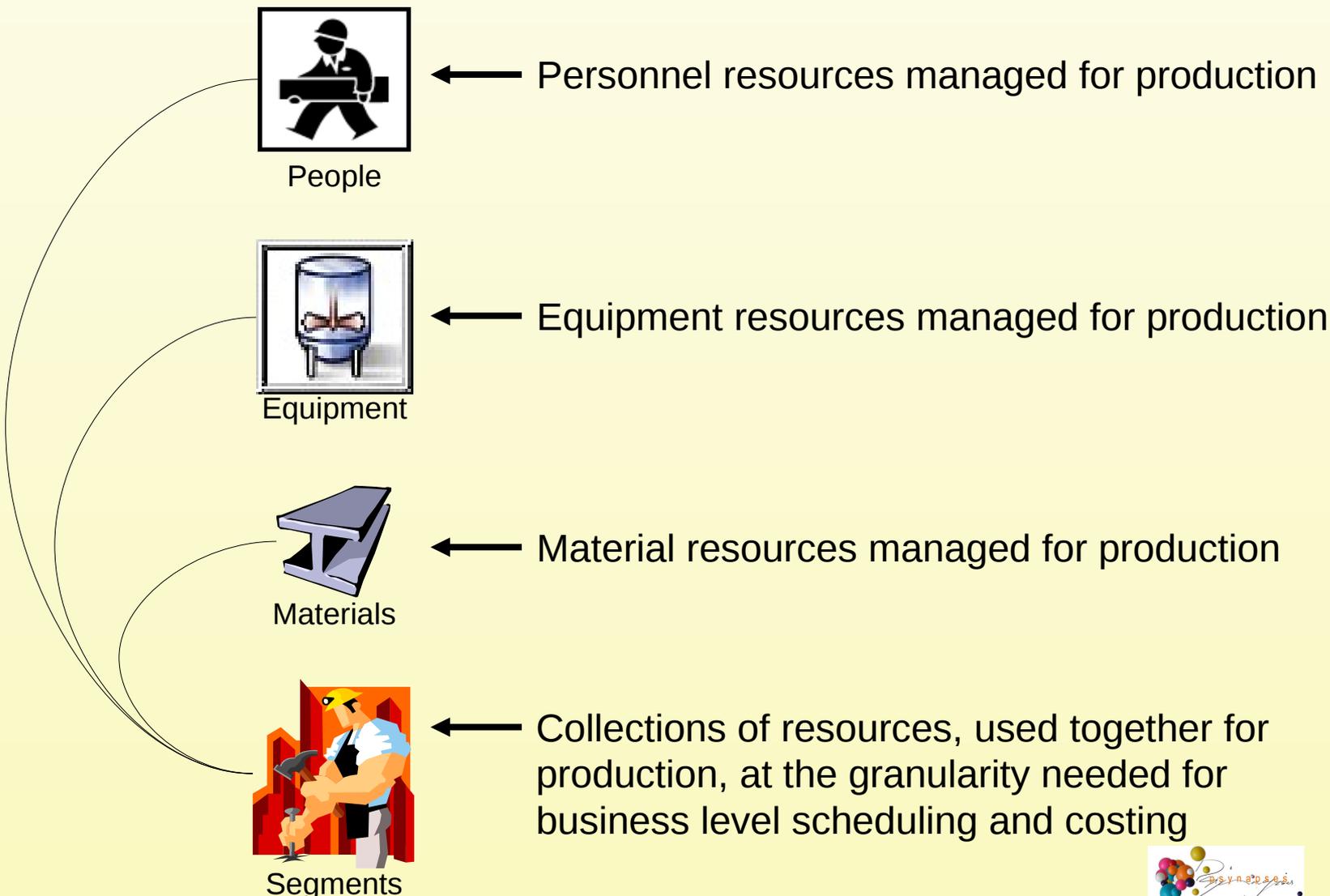


1-2-3 Example: Material Definitions

The picture below represents the material information modeled in ISA95.01.

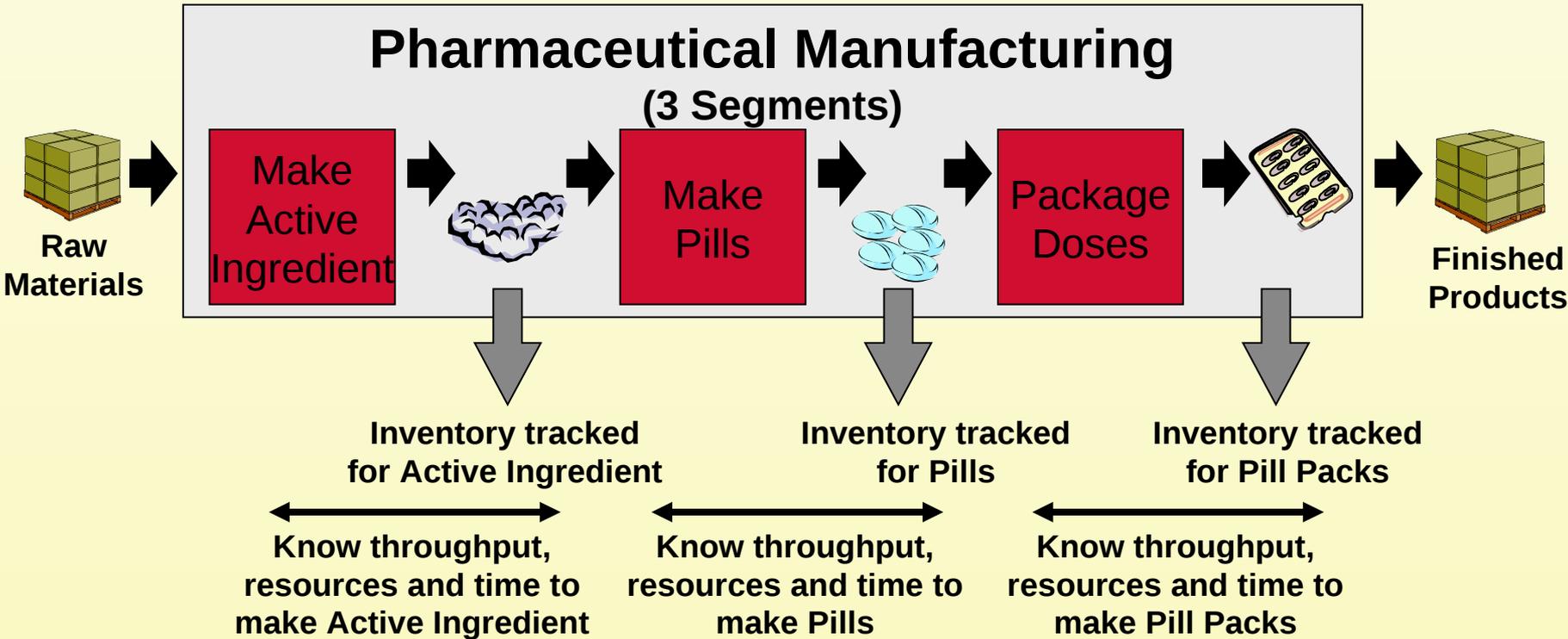


4. Process Segment Model



4. Process Segments

Business view of production



4. Process Segment

A process segment:

Is a view of process for the business system to control the regarding resource usage, cost, and quality

can be more or less detailed and self contained providing a “telescopic” view of manufacturing capabilities of a given facility

Depending on production typology and industries, Process segment can correspond to:

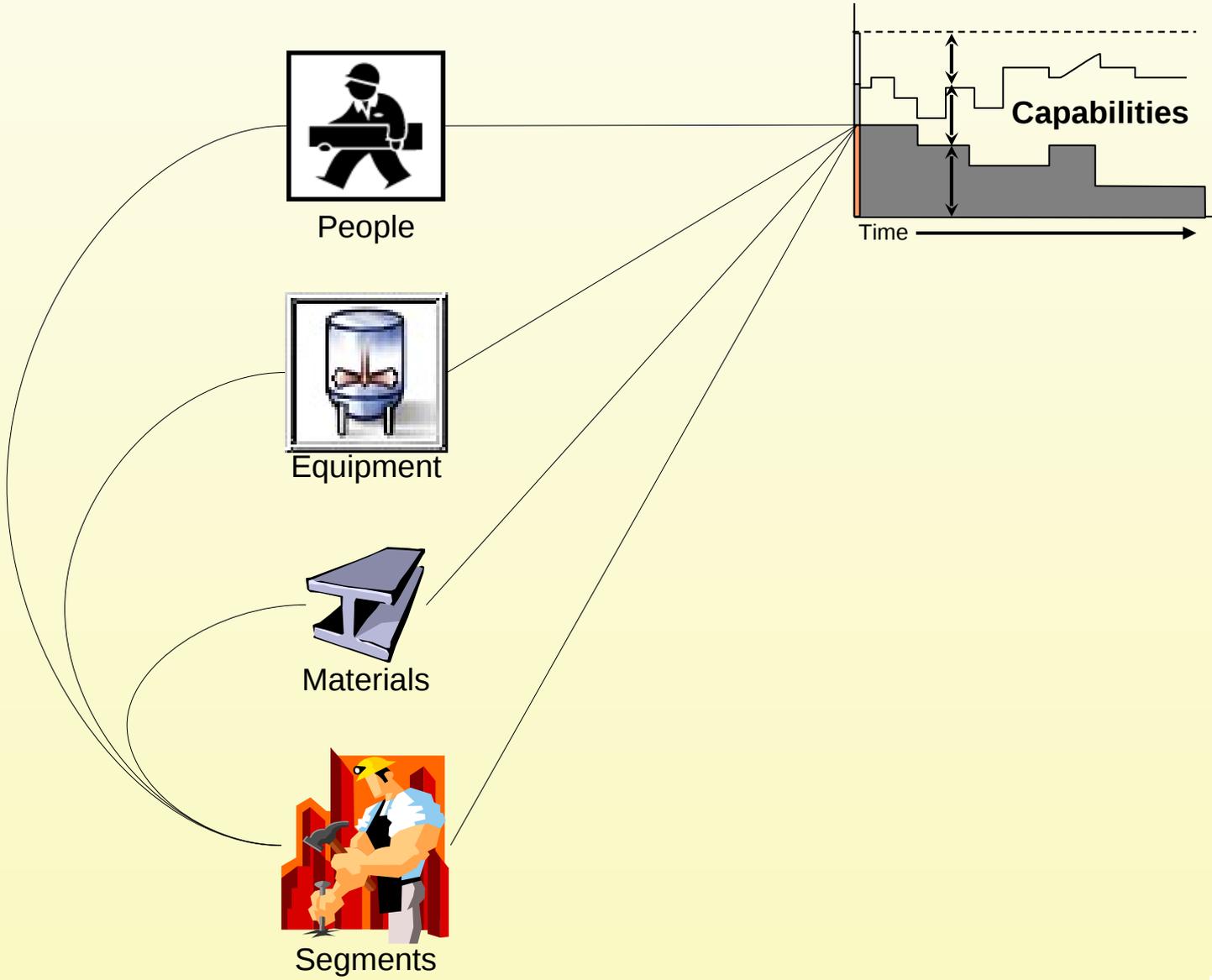
Procedure, Unit Procedures, Operation or phases in Batch processes

Unit operations in continuous processes

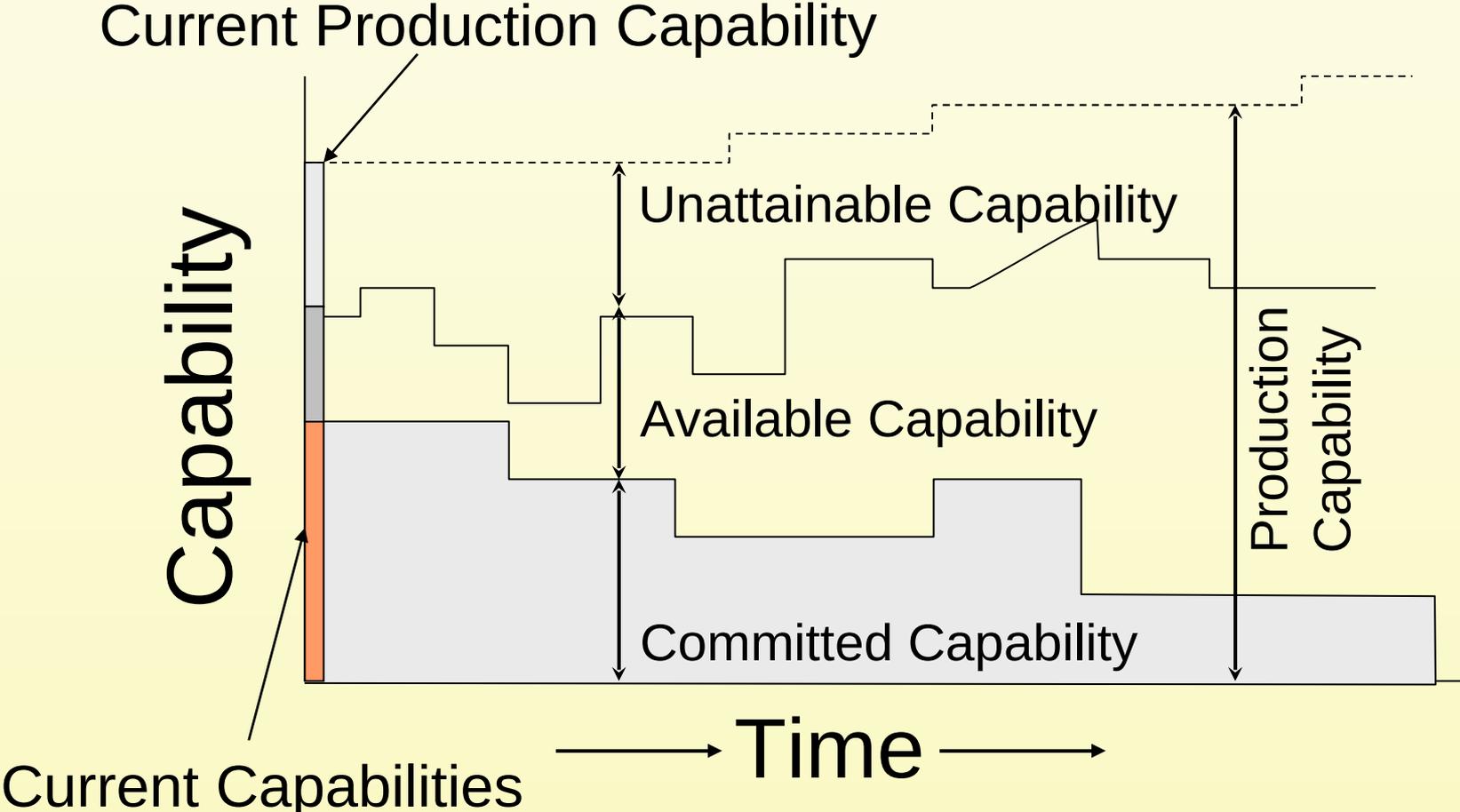
Assembly steps and assembly actions in discrete processes



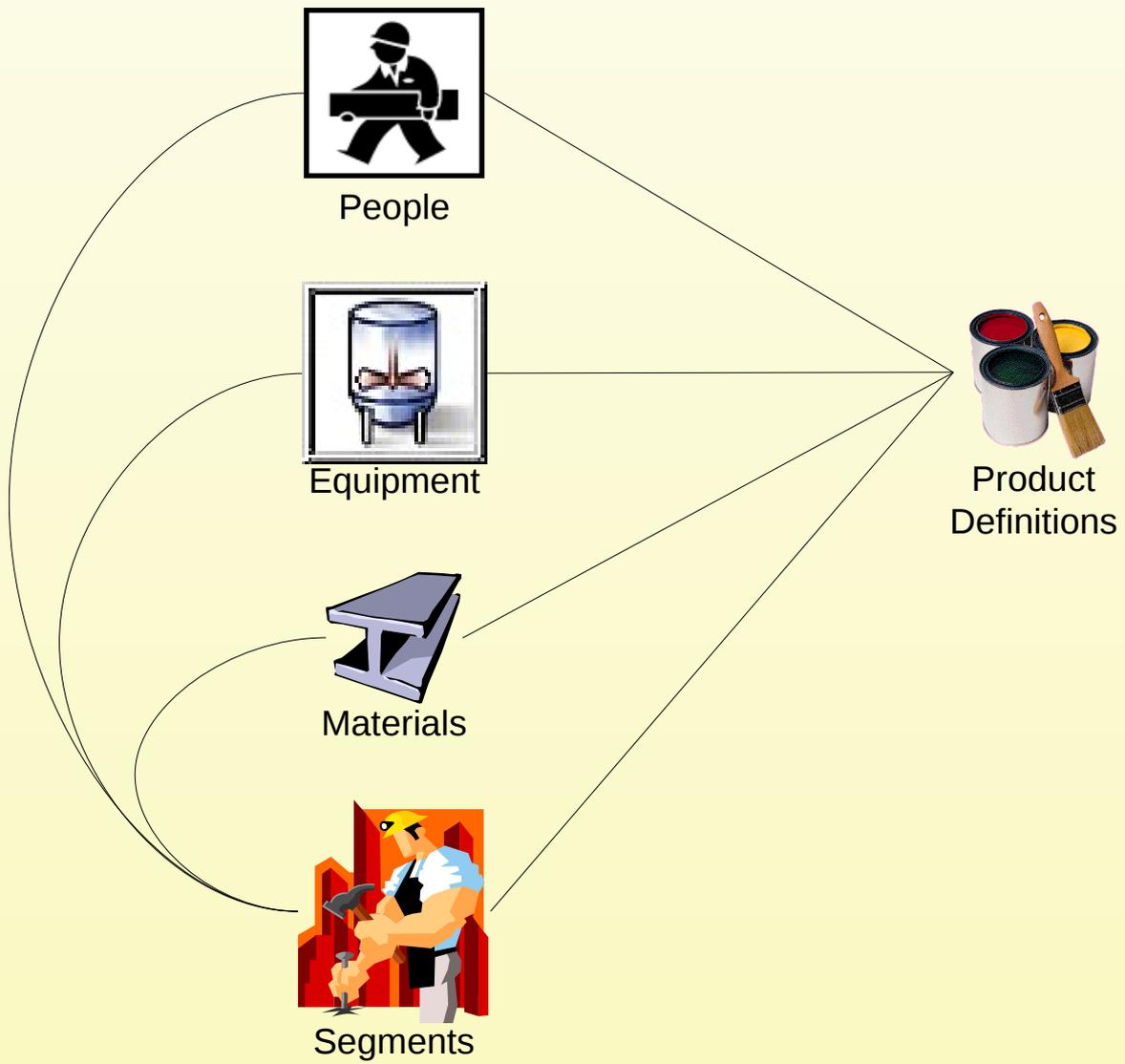
5. Capability Model



5. Capability model (cont'd)



6. Product Definition Model



6. Product Definition Information

For any specific product defines

The production segments required to produce the product and any:

- Specific parameters
- Equipment requirement
- Personnel requirements
- Material specifications

The production visible part of the bill of material

All of these elements must relate to definitions in the capability models



6. Product Segments

Product Segment: manufacturing requirements

Defines the product specifications per production segment

Details the required resources for this production segment

- Personnel (ex:3 operators)
- Equipment (ex:1 packing machine)
- Materials (ex: 1500 bottles)
- Parameters (ex: shape, size)

May correspond to ISA88.01 Process elements :

Process, Process stage, Process Operations (used in General/Site recipes)



7. Production Schedule

What to make and what to use

A Production Schedule

Is a collection of Production Requests

A Production Request

Defines Production for a specific product

Is a collection of Segment Requirements

A segment Requirement

Must correspond to an existing product or process segment

Defines specific Equipment, Personnel, Material requirements and Production parameters

There may only be one production segment,

- But at least one!



Production Schedule



Production requests



Product Definitions



Segments requirements



People



Equipment



Materials



7. Back to Segments

Process segment: manufacturing capability

Defines the manufacturing process available per segment

Gather the required resources to execute the defined production segments

Product Segment: manufacturing requirements

Defines the product specifications per production segment

Details the required resources for this production segment



7. Production Schedule - Segments



Production Schedule



Production requests



Product Definitions

Product design Know How



Product Segments Specification



Segments Requirements

Facility Manufacturing Know How



Process Segments Specification



People



Equipment



Materials



8. Production Performance

What was made and what was used

A Production Performance

Is a collection of Production Responses

A Production Response

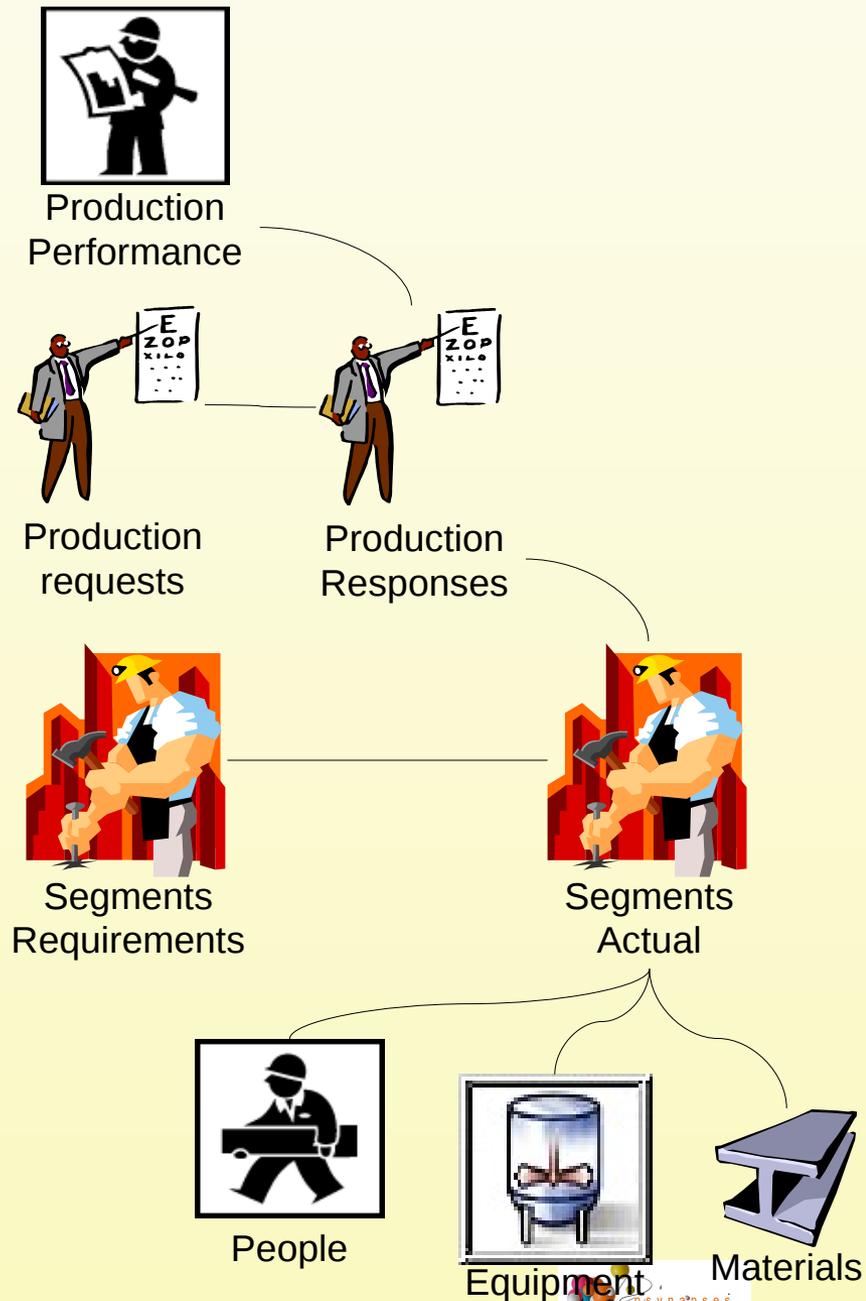
Is a collection of Segment Response

Corresponds to a specific Production Request

A segment Response

Correspond to a specific segment requirement

Reports What resources were actually used, consumed, produced and other production data



Summary: Object Model

Formal object definitions

3+1 Resource Models

- Personnel
- Material
- Equipment
- Segments

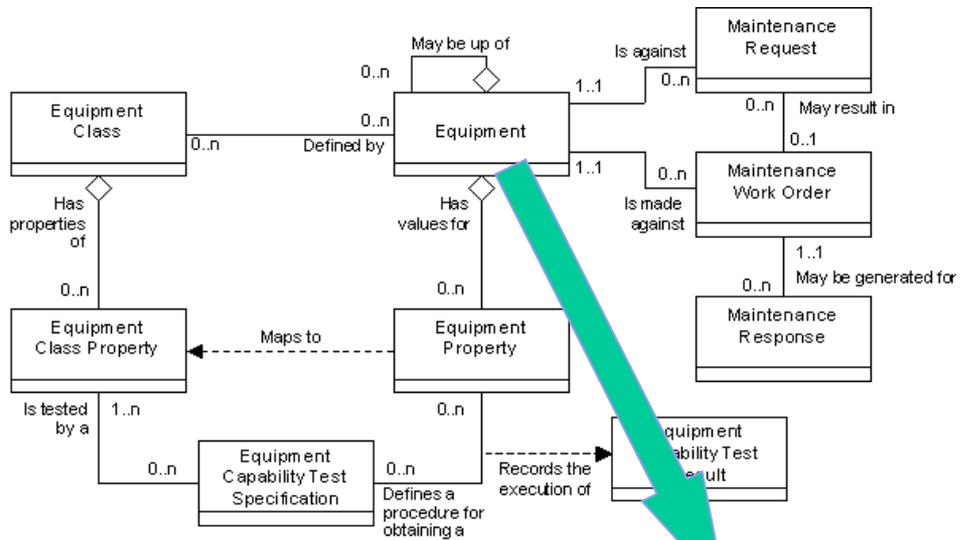
4 Interactive Models

- Capability Information
- Product Definition
- Production Schedule
- Production Performance

The object model may be used as the basis for formalized information exchange protocols

Such as SQL tables or XML internet files





ISA95.01 Equipment model



ISA95.02 Equipment Attributes



Attribute Name	Description	Examples
<u>ID</u>	<p>A unique identification of a specific piece of equipment, within the scope of the information exchanged (Production Capability, Production Schedule, Production Performance, ...)</p> <p>The ID is used in other parts of the model when the equipment must be identified, such as the <i>production capability</i> for this person, or a <i>production response</i> identifying the equipment.</p>	<p>R7726</p> <p>Reactor 101</p> <p>Lathe machine 33</p>
<u>Description</u>	Additional information about the equipment.	



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ISA95 part 4 issue

Part 1 and 2 focused on Production

Maintenance and Quality vaguely addressed as equipment model appendice and operation activity
Inventory operations are not mentioned

Part 3 reveals the full scope of the standard

Addressing all manufacturing related activities, including
Maintenance, Quality, Inventory and other possible
Manufacturing Operation Domains

Part 3 refined the execution functions

B2M boudary can cross anyware between those functions

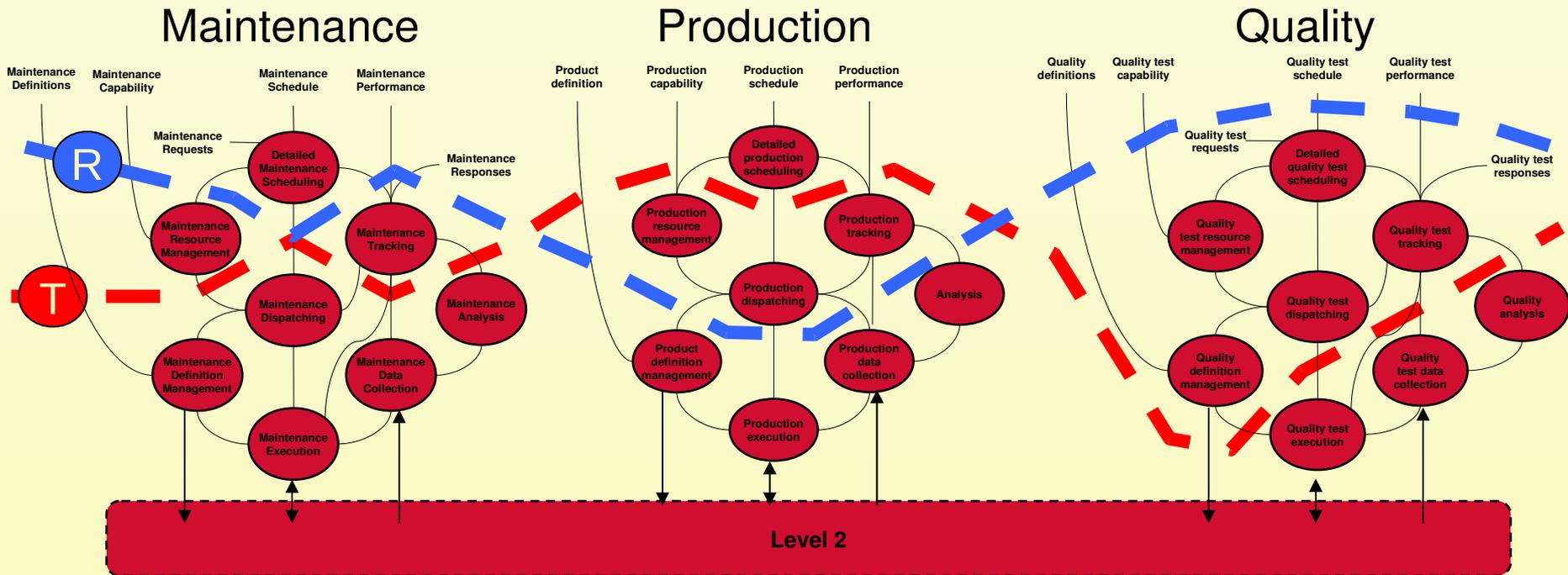


Lines of Integration

line of responsibility,

line of technical integration

The two may not, probably will not, be the same



Part 4 scope and status

This part of the standard must reconcile previous work with actual standard extend

Extra-production manufacturing operation domains

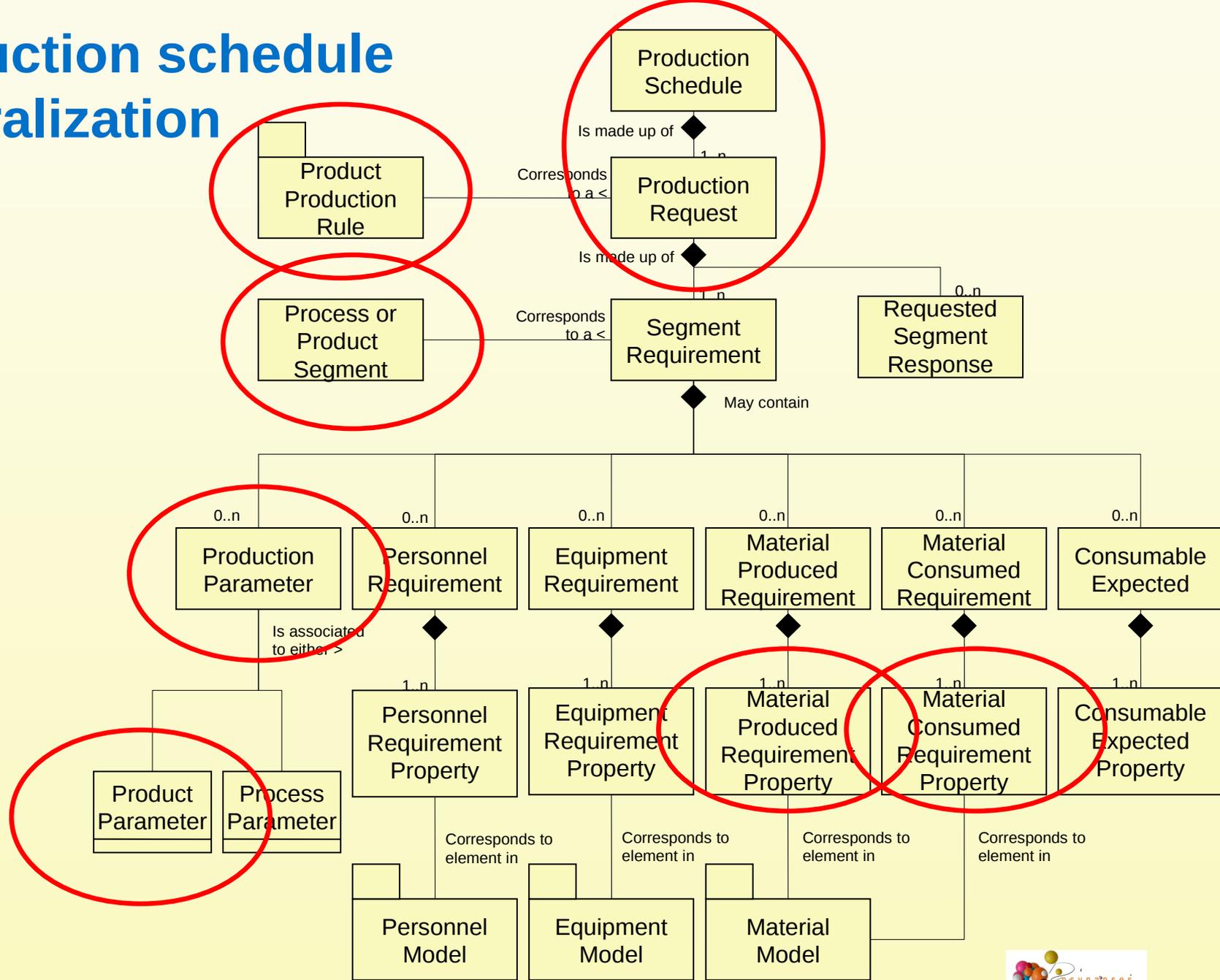
Refined execution functional model

Actual implementations already addressed this issue by generalizing Part 1&2 models – See following pages.

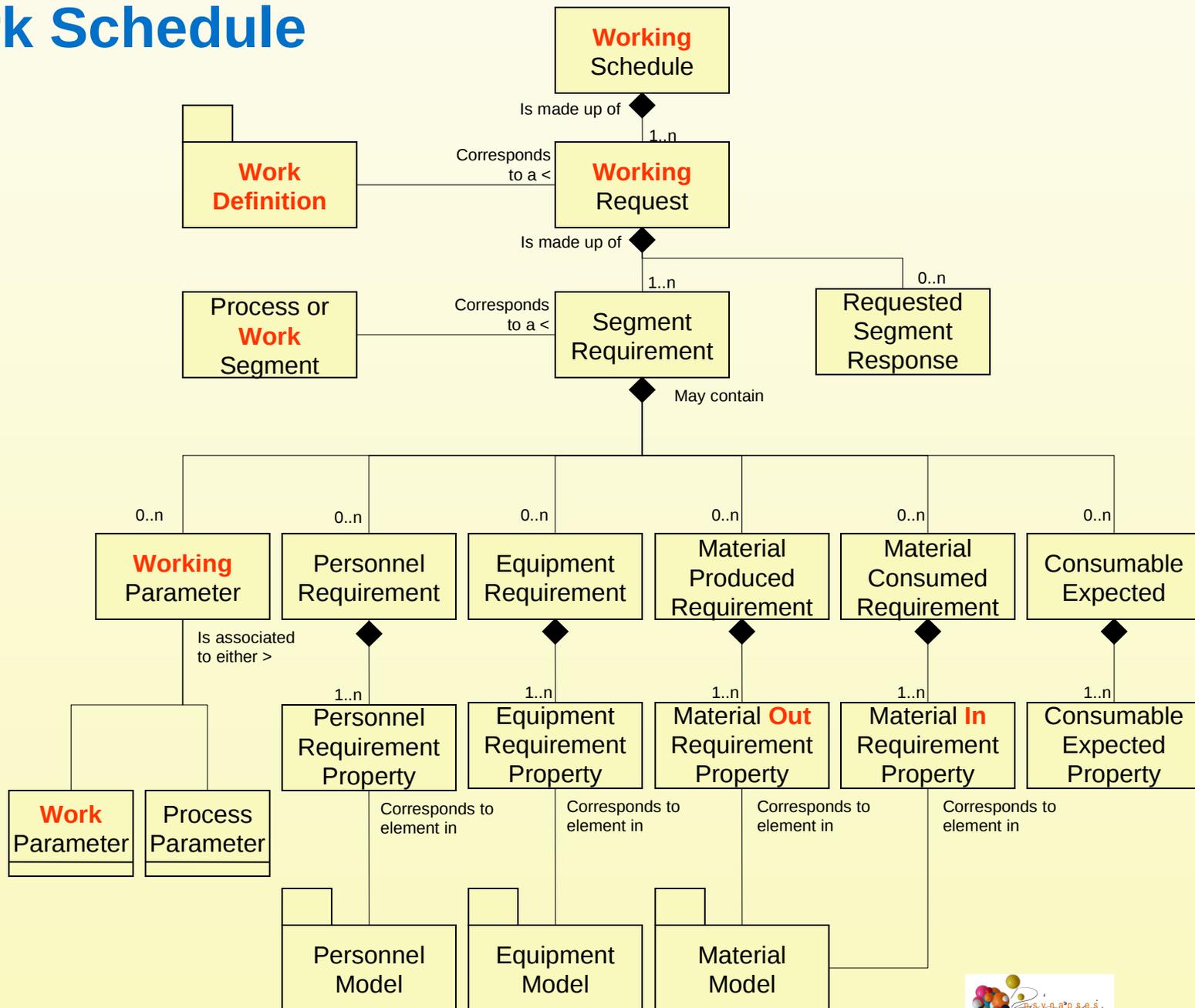
Note: This part is just kicking off at the time of this presentation release.



Production schedule generalization



...=> Work Schedule



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What is XML?

eXtensible Markup Language

a subset of SGML

World Wide Web Consortium (W3C)

REC-xml-19980210

Extensible Markup Language (XML) 1.0

Language that:

Describes data, not its presentation

Text based

Can be used to create other markup languages

Platform independent

A mainstream technology



Domain Specific Vocabularies

Sets of domain specific tags

Permits validation of XML documents

Supports data exchange and interoperability

Defined using XML Schema Definitions (XSDs)

Vocabularies are themselves markup languages

HTML 4.0	Hypertext Markup Language
MathML	Mathematical Markup Language
CML	Chemical Markup Language
OAGIS Specification	Open Applications Group Integration
B2MML Language	Business To Manufacturing Markup



XML Schemas

The allowable tags, the allowable ordering, and the allowable hierarchy is defined in a schema

A schema defines the rules for valid XML documents

Schemas are agreements on the meaning of words and on the hierarchy of relationships

A schema is a dictionary



B2MML Schemas

“WOODCLIFF LAKE, NJ (April 7, 2002) – The World Batch Forum (WBF), the leading organization dedicated to the advancement of batch process manufacturing, today released two XML schema based on the ANSI/ISA S88 and S95 standards for batch control and business to manufacturing data exchange/”

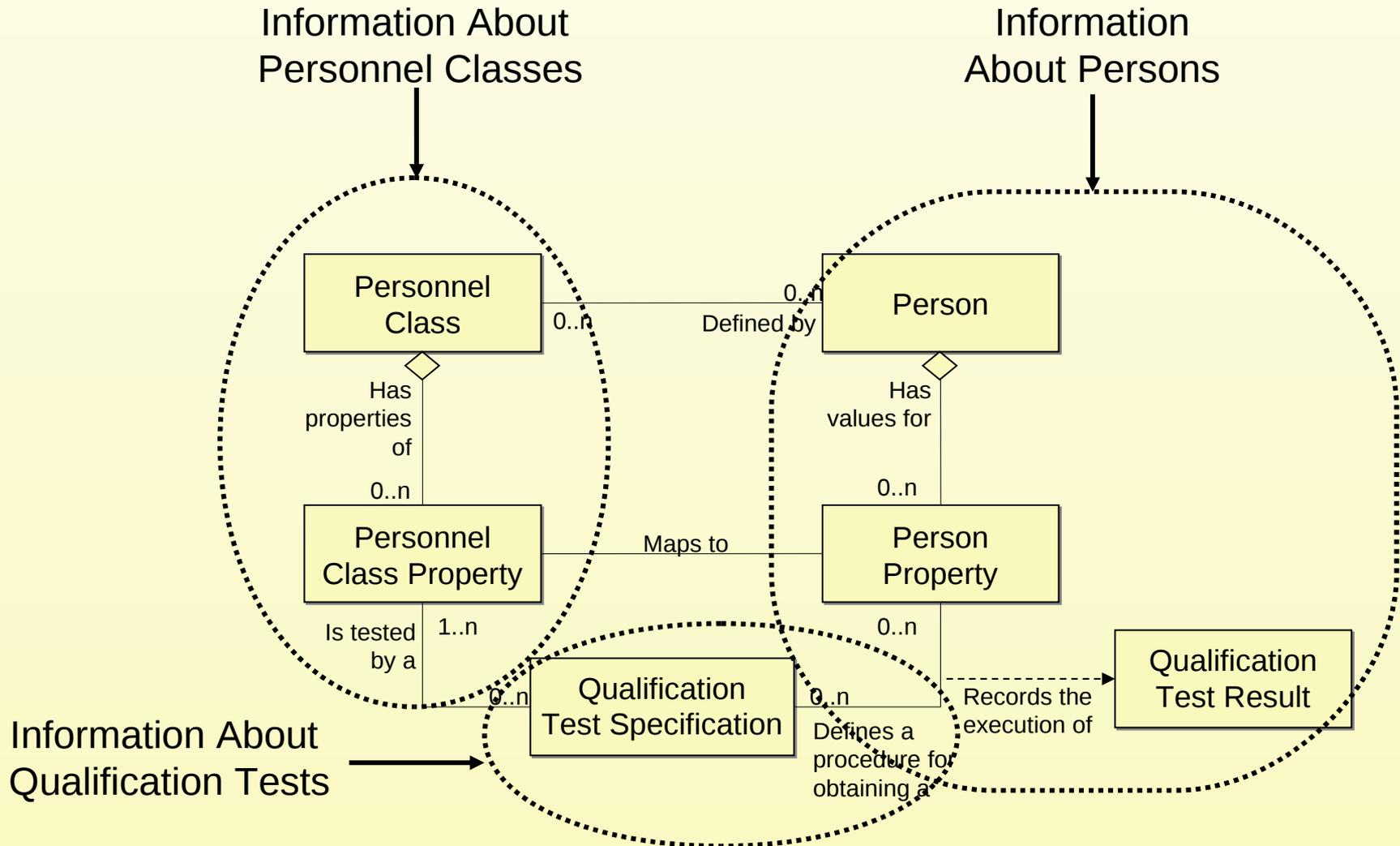
BatchML – Objects in batch control and recipe management

B2MML – Objects in business to manufacturing integration “Business To Manufacturing Markup Language”

The schemas available, free-of-charge, to all vendors and users that wish to use them.

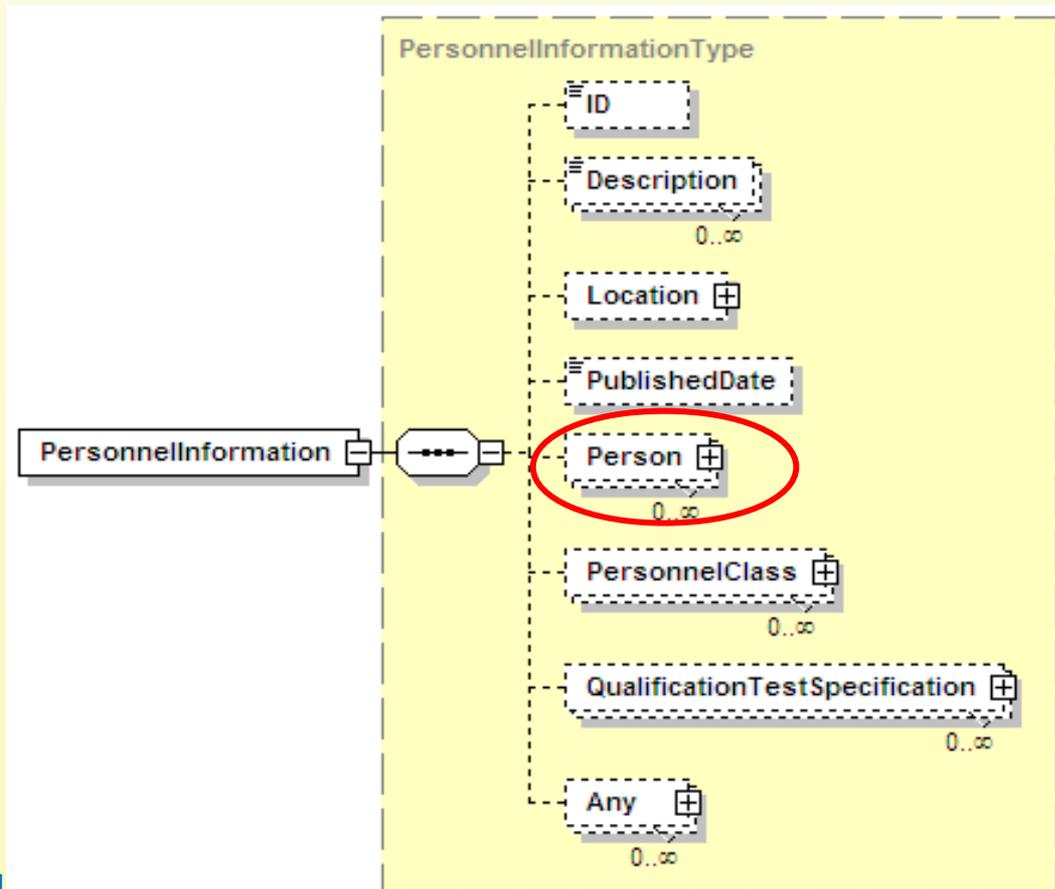


Example on Personnel Model



Personnel Information Schema

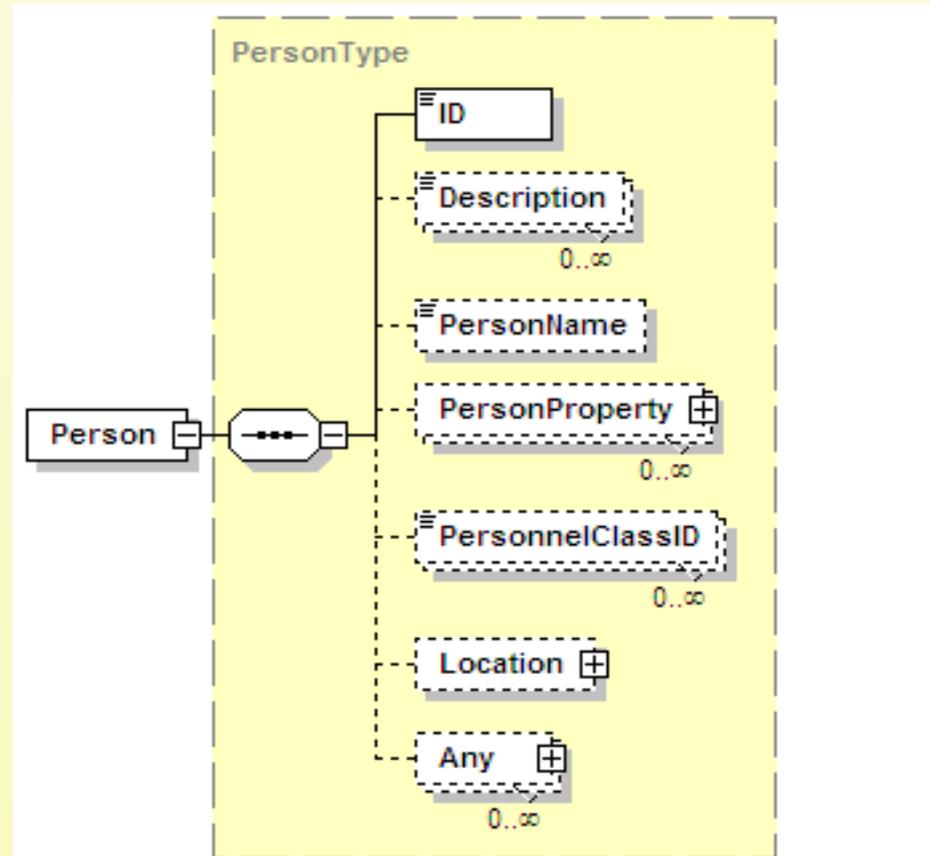
Contains the top level definition of persons, personnel classes, and qualification test specifications.



Person Schema

Contains a definition of a person resource, including the ID, name, properties of persons, and the list of personnel classes the person is a member of.

May be a top level object.



Example Person Schema - PersonType

```
<xsd:complexType name="PersonType">
  <xsd:sequence>
    <xsd:element name="ID" type="IDType"/>
    <xsd:element name="Description" type="DescriptionType" minOccurs="0"
maxOccurs="unbounded"/>
    <xsd:element name="PersonName" type="PersonNameType" minOccurs="0"/>
    <xsd:element name="PersonProperty" type="PersonPropertyType" minOccurs="0"
maxOccurs="unbounded"/>
    <xsd:element name="PersonnelClassID" type="PersonnelClassIDType"
minOccurs="0"
maxOccurs="unbounded"/>
    <xsd:element name="Location" type="LocationType" minOccurs="0"/>
    <xsd:element name="Any" type="AnyType" minOccurs="0"
maxOccurs="unbounded"/>
  </xsd:sequence>
</xsd:complexType>
```



Example Person message - Person

```
<?xml version="1.0" encoding="UTF-8"?>
<!--Sample XML file generated by XMLSPY v2004 rel. 4 U (http://www.xmlspy.com)-->
<PersonnelInformation xmlns="http://www.wbf.org/xml/b2mml-v02"
xmlns:xsi="http://www.w3.org/2001/XMLSchema-instance"
xsi:schemaLocation="http://www.wbf.org/xml/b2mml-v02 C:\Personnel.xsd">
  <ID>xBoYz</ID>
  <Description> This is an example of Personnel Information </Description>
  ...
  <Person>
    <ID>#00001</ID>
    <Description/>
    <PersonName>Jean Vieille</PersonName>
    <PersonProperty/>
    <PersonnelClassID>ISA95 Guru</PersonnelClassID>
    <Location>
      <EquipmentID/>
      <EquipmentElementLevel
        OtherValue="String">Enterprise</EquipmentElementLevel>
    </Location>
  </Person>
  ...
</PersonnelInformation>
```



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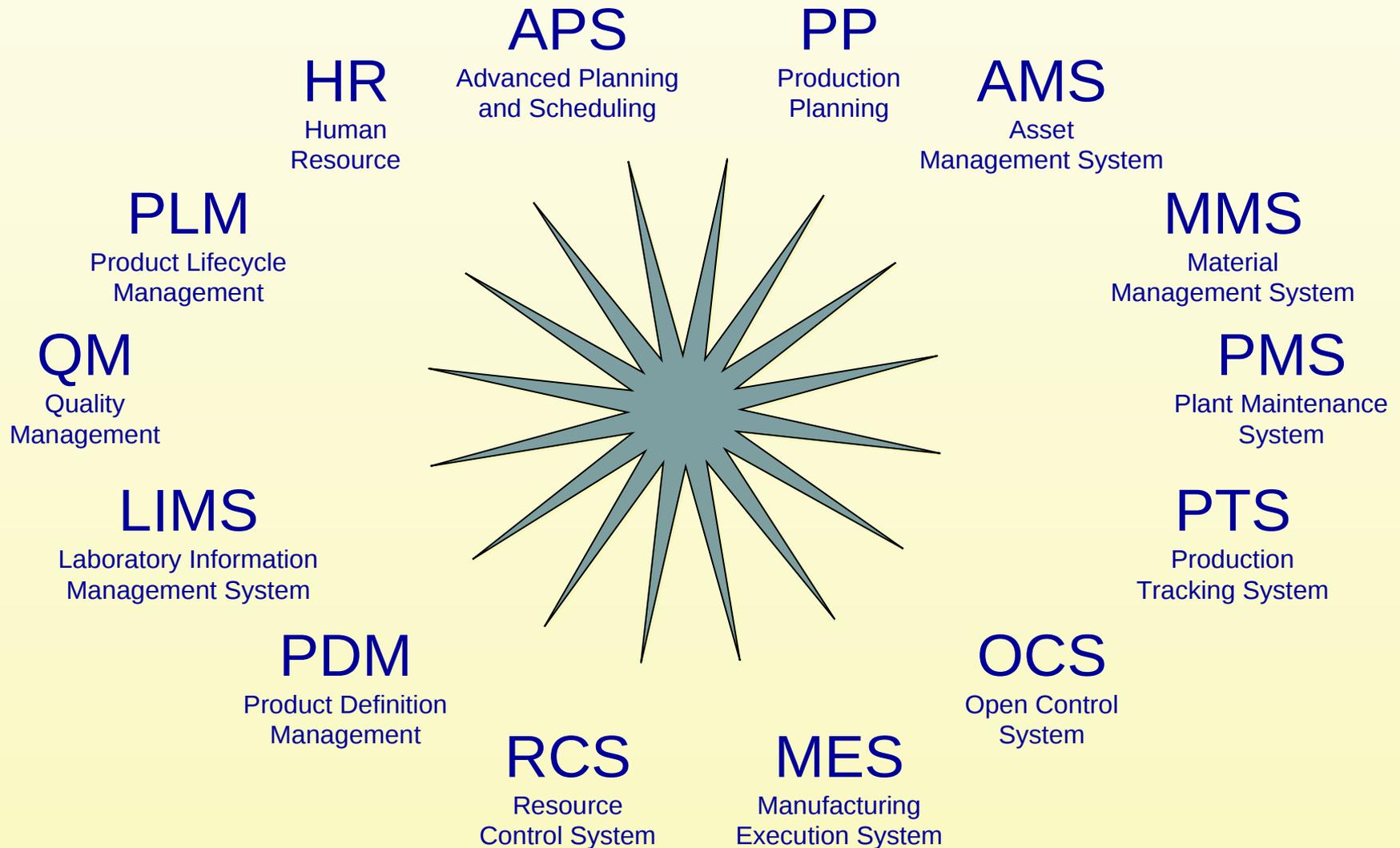
Section 8: B2MML XML schemas overview

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ISA95 Exchange Examples



Business Processes and Transactions

Improvement of enterprise metrics

Imply to automate business process execution, justifying integration need

Business processes:

sequence of information gathering and processing involving one or several systems or parts of a system.

Examples :

- simulation a planning (sending a bunch of production requests to the detail scheduling system to verify the impact of forecast on production)
- Download a production schedule, Generate and dispatch a Production report, Target process segment lookup

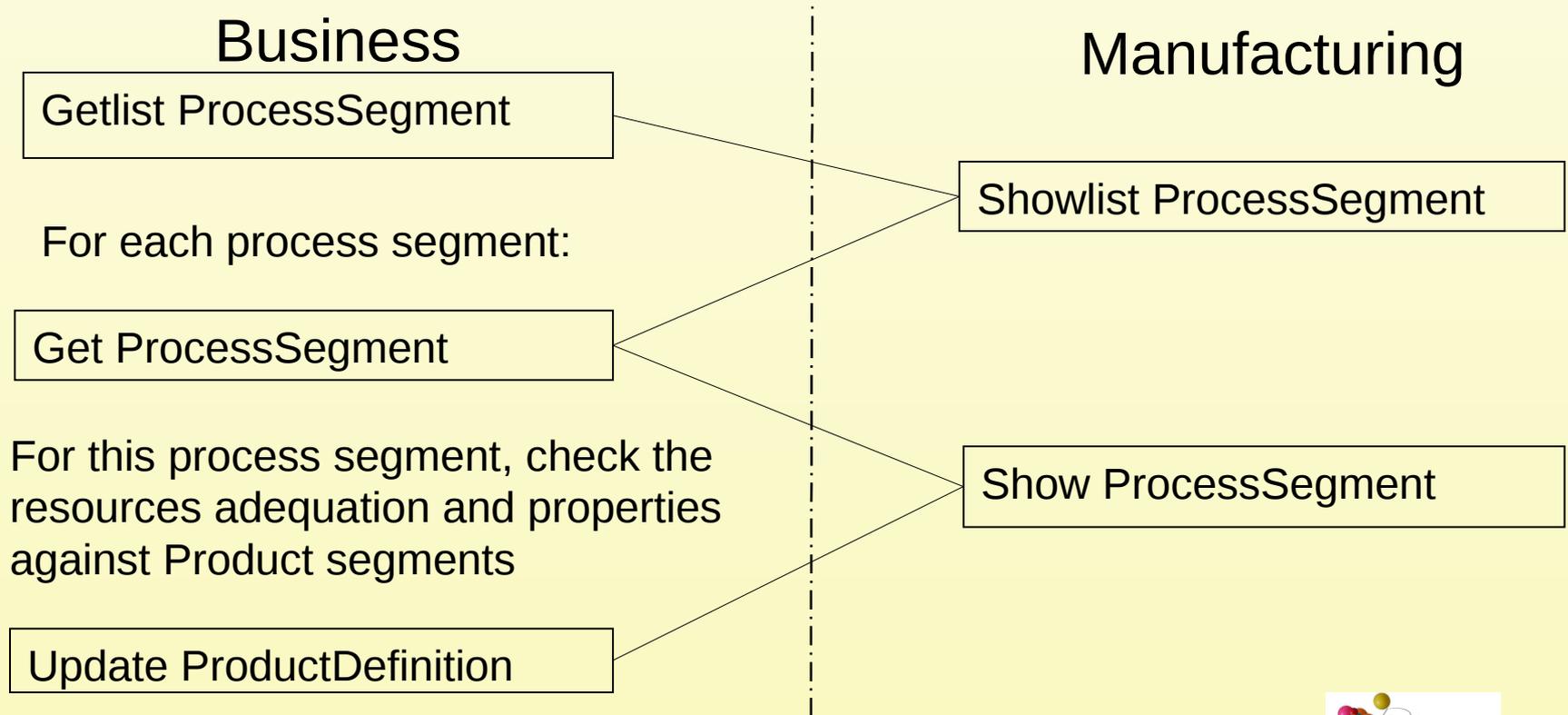
Business processes are based on Transactions (information + action request)

A transaction is achieved by one or more exchanged messages



Example: OAG Style Segment Lookup

This business process is used to identify the production resources that may satisfy all or part of the product definition.



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Many questions about ISA88/95

SP88 initial scope included Enterprise-Control integration

Then the scope focused on Process Cell control and execution

Many overlaps

Scheduling models

Product/process segment vs General/Master recipes

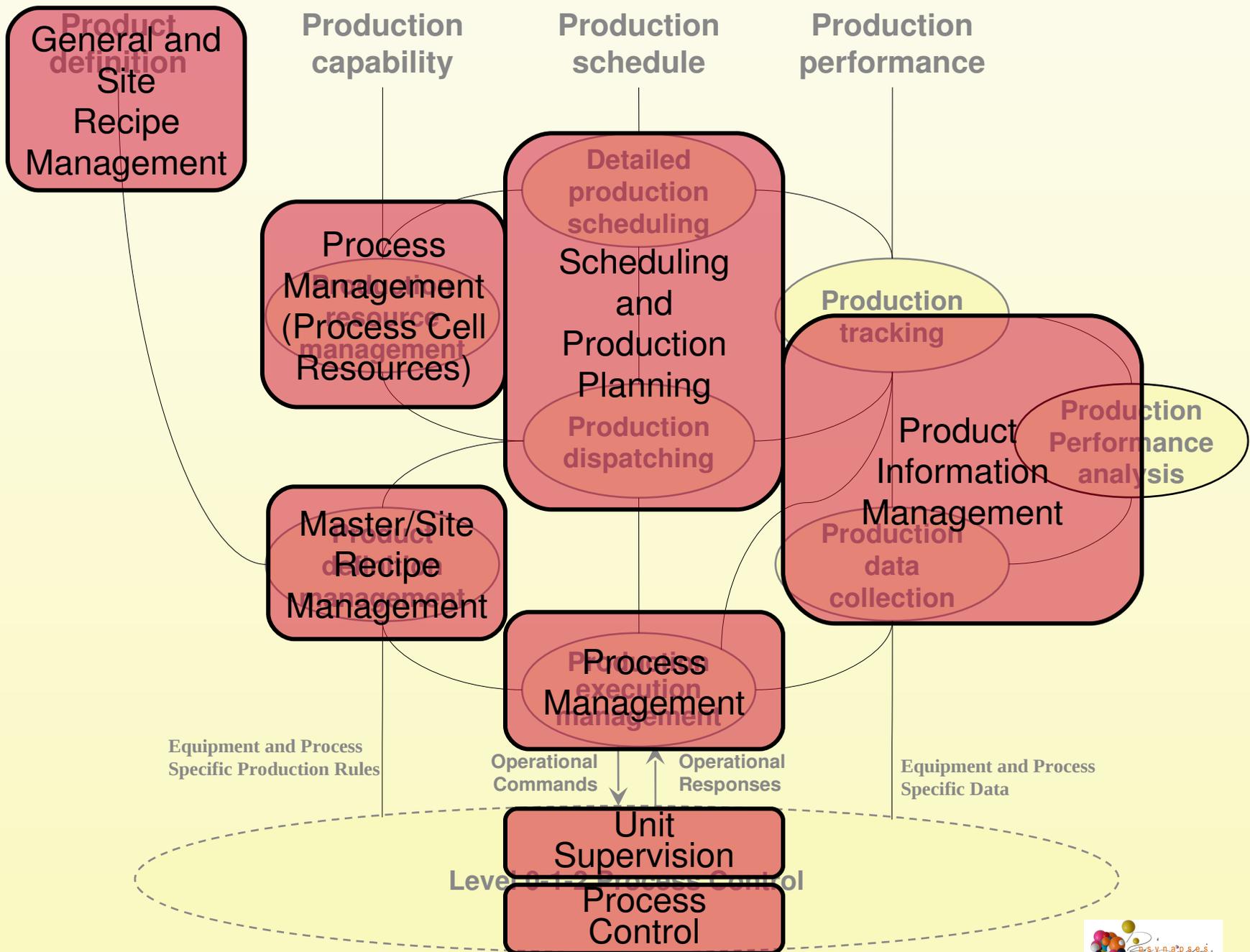
Physical model evolved in ISA95

ISA88 generalization is awaited

ISA88 is the only control system functional requirements organization standard

SP88-SP95 jointed WG launched in October 2004







www.psynapses.net

2ème partie Discussion

ISA95 : La norme, la réalité, le futur

AGENDA

La position des acteurs du marché

Pour quelles industries ?

Pour quelles tailles d'entreprise ?

Pour quels systèmes ?

Pourquoi un tel succès ?

Les risques d'un engagement ISA95



Position des acteurs du marché

Industriels

Fournisseurs Contrôle Commande

Editeurs MES

Editeurs ERP

Intégrateurs - Ingénierie

Universitaires



Position Industriels

Les industriels sont les premiers bénéficiaires

Réduction des coûts de l'interopérabilité

Réduction des coûts du cycle de vie des systèmes

Recherche de la performance

Grands comptes

Les plus actifs, les plus matures: Nestlé, P&G,

Perception logique des directions informatiques

Autres industriels

Encore isolés du mouvement

Seront probablement poussés par les intégrateurs



Position Fournisseurs Contrôle commande

Le CC s'est approprié le MES, domaine de l'exécution
Après quelques tiraillement ERP / CC,

Besoin d'étendre l'offre CC,

Moindre intérêt du côté des ERPs

Participation majoritaire dans les travaux du groupe

Yokogawa, Siemens, Rockwell, ABB sont les plus actifs...

Un certain attentisme dans la concrétisation de l'offre

Encore peu de contenu concret

Consolidation prioritaire de l'offre construite par acquisition externe



Position Editeurs MES

De moins en moins d'éditeurs MES indépendants

Disparition ou acquisition par les vendeurs CC
(généralement)

La plupart les acteurs majeurs MES ont rejoint le mouvement

Sauf pour certaines solutions verticales

Collaboration ISA-MESA

Dictionnaire MES

Guide de bonnes pratiques d'application de la norme

(Re)Conception autour de la norme

Dans certains cas, bien que ce ne soit pas l'objectif de la norme



Editeurs ERP

L'intérêt des éditeurs ERP est essentielle pour justifier pleinement l'application de la norme

Jusqu'au début 2004, la norme est totalement ignorée par les vendeurs ERP

SAP franchit le pas en Mai 2004

Aiguillonné par les réalisations P&G, NESTLE, ARLA FOODS

Partenariat avec l'ARC pour l'animation d'un workshop

Voir <http://public.arcweb.com/isa95/default.aspx>

Connecteur ISA95 NetWeather en production, livraison ramping accounts en Mai 2005.

Pas encore d'écho chez les autres éditeurs,

A suivre



Intégrateurs

Pris entre les demandes des industriels et la réalité des solutions

L'occasion pour beaucoup de clarifier leur perception du MES et la réalité d'une interface ERP

Perçoivent la norme comme un outil efficace pour faire exprimer les besoins réels du client

Seront certainement les acteurs de la propagation de la norme



Pour quelles industries ?

Théoriquement pas de préférence sectorielle

Une connotation « Process » involontaire

Héritage « Process » SP88

Acteurs industriels impliqués dans les travaux de la norme

Enquête secteur Automobile:

- la norme est méconnue
- Des standards internes

Normes compétitives

Pas de compétition réelle: OAG, ROSETTANET

- Plutôt complémentaire

Nécessité d'une vision commune

Toutes les industries devraient pouvoir bénéficier de la norme



Pour quelle taille d'entreprise ?

Les grandes entreprises plus impliquées

Ressources dédiées à la veille technologique et à l'excellence industrielle

Structures suffisantes pour l'encadrement des projets

Les petites entreprises devraient pouvoir en bénéficier

Investissement peu important au niveau de l'entreprise

- formation, accompagnement

Coût de la maîtrise d'ouvrage?

- Devront peut-être attendre la montée en maturité des offreurs et des intégrateurs



Pour quels systèmes ?

La norme est neutre vis-à-vis de l'aspect technologique

Communication entre humains avant tout

Ne présuppose pas de systèmes d'information particuliers

Interopéabilité technique obtenue par des artefacts technologiques

EAI

XML

Webservices

Mise en valeur, intégration, migration des systèmes existants

Par la standardisation des structures de données échangées

Pas toujours présenté de cette façon



Pourquoi un tel succès ?

Propagation très rapide

Partie 3 non publiée, déjà largement utilisée

Clarification magique des interfaces ERP

Développer asynchrone des interface, Evolution dissociée
ERP / MES

Définition fonctionnelle structurée du MES

Une infrastructure pour la spécification exhaustive des
besoins fonctionnels

Présentation simple

Comparé aux précédents travaux de normalisation dans ce
domaine

Des concepts efficace pour un niveau de complexité
acceptable

Un sujet très chaud

La France fait-elle encore valoir son exception ?...



Les risques d'un engagement ISA95

« compatibilité », « conformité », maîtrise ISA95

Auto proclamation - Pas de certification/évaluation officielle, (Etude en cours à l'ISA)

La norme est avant tout un recueil de bonnes pratiques

Pas d'inter-opérabilité inhérente des solutions « S95 »

Implique une compréhension intime de son contenu

Situation 1 : équipe déjà compétente

Risque de régression

- Gestion du changement, Effort de transposition du savoir-faire,
- Ne pas tout « oublier » pour appliquer la norme

Situation 2 : équipe peu mature

L'application accompagnée de la norme réduit le risque





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